



**ECI GROUP
JOINT STOCK COMPANY
Consolidated financial statements
For the year ended 31/12/2024**

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REPORT OF CHAIRMAN

The Chairman of the Board of Directors of ECI Group Joint Stock Company presents this report together with the audited consolidated financial statements for the year ended 31/12/2024.

Overview

ECI Group Joint Stock Company (the “Company”), formerly known as Education Cartography and Illustration Joint Stock Company, was incorporated through the equitization of Educational Cartography and Illustration Company under the Viet Nam Education Publishing House, pursuant to Decision No. 3286/QĐ-BGDĐT dated 30/06/2006 issued by the Minister of Education and Training. The Company is an independent accounting entity, operating in accordance with its Business Registration Certificate (now Enterprise Registration Certificate) No. 0102137109 issued on 02/01/2007 by the Hanoi Department of Planning and Investment, the Law on Enterprises, its Charter, and other relevant regulations. Since its establishment, the Company has amended its Enterprise Registration Certificate six times, with the latest amendment dated 21/03/2023.

The Company listed its shares on the Hanoi Stock Exchange on 25/05/2009, under the ticker symbol ECI.

Charter capital: VND18,600,000,000

Share capital as at 31/12/2024: VND18,600,000,000

Head office

- Address: 45 Hang Chuoi Street, Hai Ba Trung District, Hanoi City
- Tel: (84) 024.9711146 - 8213786
- Fax: (84) 024.9711404 – 8213786
- Website: www.ecigroup.com.vn

Operating activities

- Printing;
- Retail sale of books, newspapers, magazines and stationary in specialized stores;
- Wholesale of computers, computer peripheral equipment and software);
- Wholesale of food.

As at 31/12/2024, the Company had 1 subsidiary:

Company name	Address	Business sector	% of equity and voting rights
ECI Education Cartography and Illustration JSC	45 Hang Chuoi Street, Hai Ba Trung District, Hanoi City	Manufacturing, trading, & commercial activities	80.00%

Employees

As at 31/12/2024, the Company had 24 employees (as at 01/01/2024: 31).

Members of the Board of Directors, Supervisory Board, Management, and Chief Accountant during the year and up to the reporting date are as follows:

REPORT OF CHAIRMAN (cont'd)

Board of Directors

• Mr. Nguyen Tuan Nam	Chairman	Appointed on 07/03/2023
• Mr. Nguyen Nam Phong	Vice Chairman	Reappointed on 27/04/2021
• Mr. Cao Van Dung	Member	Appointed on 07/03/2023
• Ms. Hoang Mai Diep	Member	Appointed on 07/03/2023 Resigned on 04/02/2025 (*)
• Mr. Luu Van Thinh	Member	Appointed on 30/08/2022 Resigned on 15/05/2024 (*)

(*) Their resignations have not yet been approved by the General Meeting of Shareholders.

Supervisory Board

• Ms. Nguyen Hoang Yen	Chief Supervisor	Appointed on 26/04/2022
• Ms. Luong Thi Thanh Duyen	Supervisor	Appointed on 26/04/2022
• Ms. Nguyen Thanh Huong	Supervisor	Appointed on 30/08/2022

Management and Chief Accountant

• Mr. Nguyen Tuan Nam	General Director	Appointed on 26/04/2022
• Mr. Cao Van Dung	Deputy General Director	Appointed on 01/07/2022
• Ms. Hoang Mai Diep	Deputy General Director	Appointed on 01/07/2022
• Ms. Do Thi Thom	Chief Accountant	Appointed on 08/06/2022

Independent auditor

These consolidated financial statements were audited by AAC Auditing and Accounting Co., Ltd (Head office: Lot 78 – 80, Street 30/4, Hai Chau District, Da Nang City; Tel: (84) 0236.3655886; Fax: (84) 0236.3655887; Website: www.aac.com.vn; Email: aac@dng.vnn.vn).

Chairman's statement of responsibility in respect of the consolidated financial statements

The Company's Chairman is responsible for the preparation and fair presentation of these consolidated financial statements on the basis of:

- Complying with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and other relevant regulations;
- Selecting suitable accounting policies and then applying them consistently;
- Making judgments and estimates that are reasonable and prudent;
- Preparing the consolidated financial statements on the going concern basis.
- Responsibility for such internal control as the Chairman determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

REPORT OF CHAIRMAN (cont'd)

The Chairman, who acts as the legal representative of the Company, hereby confirms that the accompanying consolidated financial statements, including the consolidated balance sheet, the consolidated income statement, the consolidated statement of cash flows, and the notes thereto, give a true and fair view of the consolidated financial position of the Company as at 31/12/2024, and of the consolidated results of its operations and its consolidated cash flows for the year then ended in accordance with the prevailing Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.



Nguyen Tuan Nam
Chairman

Hanoi, 28 March 2025



AAC AUDITING AND ACCOUNTING CO., LTD.

AN INDEPENDENT MEMBER OF PRIMEGLOBAL

AUDITING - ACCOUNTING - FINANCE SPECIALITY

Head Office: Lot 78-80, April 30th Street, Hai Chau District, Da Nang City

Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887; Email: aac@dng.vnn.vn; Website: <http://www.aac.com.vn>

No. 592/2025/BCKT-AAC

INDEPENDENT AUDITORS' REPORT

To: The Shareholders, Board of Directors, and Management
ECI Group Joint Stock Company

We have audited the consolidated financial statements prepared on 28/03/2025 of ECI Group Joint Stock Company (the "Company") as set out on pages 6 to 30, which comprise the consolidated balance sheet as at 31/12/2024, the consolidated income statement and the consolidated statement of cash flows for the year then ended, and the notes thereto.

Chairman's Responsibility for the Consolidated Financial Statements

The Company's Chairman is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and the statutory requirements relevant to the preparation and presentation of consolidated financial statements, and for such internal control as the Chairman determines is necessary to enable the preparation and presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Chairman, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Company as at 31/12/2024, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Corporate Accounting System, and the statutory requirements relevant to the preparation and presentation of consolidated financial statements.

■ **Head Office:**

Lot 78-80 April 30th Street, Hai Chau District, Da Nang City
Tel: +84 (236) 3 655 886; Fax: +84 (236) 3 655 887

■ **Branch:**

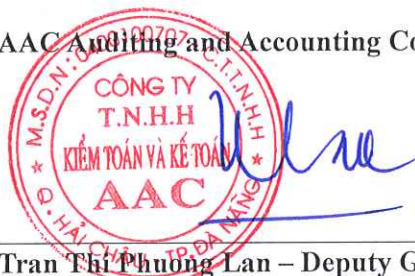
2F, 132 - 134 Nguyen Gia Tri Street, Binh Thanh District, Ho Chi Minh City
Tel: +84 (28) 3910 2235; Fax: +84 (28) 3910 2349

Emphasis of Matters

1. We draw attention to the disclosures in Note 19d regarding the resolution of the Annual General Meeting of Shareholders held on 07/03/2023, which approved a cash dividend payment for 2022 at a rate of 6% of the charter capital. The Company finalized the record date for dividend entitlement on 04/12/2023, and the 2022 dividends payable, amounting to VND1.056 billion, are currently recorded under "Other short-term payables". The Company has repeatedly postponed the dividend payment, with the sixth extension deferring the payment date to 30/06/2025. Such delays do not comply with Article 135 of the Law on Enterprises No. 59/2020/QH14, which states that: "Dividends must be fully paid within six months from the date of the conclusion of the Annual General Meeting of Shareholders".
2. As disclosed in Note 8, the advance receivables from Ms. Pham Ngoc Huyen as at 31/12/2024 amounted to VND2 billion (compared to VND900 million as at 01/01/2024). In 2024, Ms. Huyen received an advance of VND2.714 billion for the Company's business operations; however, VND1,596,290,910 of the advance was settled in cash. The Company also provided an advance of VND560 million to Mr. Nguyen Tuan Nam for a similar purpose, which was fully settled in cash. Since all settlements were made in cash, we were unable to determine whether the advances were used for their intended purposes.

Our audit opinion is not modified in respect of these matters.

AAC Auditing and Accounting Co., Ltd.



Tran Thi Phuong Lan – Deputy General Director
Audit Practicing Registration Certificate
No. 0396-2023-010-1
Da Nang, 28 March 2025

Le Duc Tung – Auditor
Audit Practicing Registration Certificate
No. 5181-2021-010-1

CONSOLIDATED BALANCE SHEET

As at 31 December 2024

Form B 01-DN/HN

Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

ASSETS	Code	Note	31/12/2024 VND	01/01/2024 VND
A. CURRENT ASSETS	100		44,493,415,674	46,893,991,418
I. Cash and cash equivalents	110	5	12,717,780,973	904,850,549
1. Cash	111		12,717,780,973	904,850,549
2. Cash equivalents	112		-	-
II. Short-term financial investments	120	6	16,000,000,000	20,000,000,000
1. Trading securities	121		-	-
2. Held-to-maturity investments	123		16,000,000,000	20,000,000,000
III. Short-term receivables	130		14,102,104,468	23,235,879,779
1. Short-term trade receivables	131	7	3,979,392,069	4,871,207,498
2. Short-term prepayments to suppliers	132	8	6,419,340,182	188,723,396
3. Short-term loan receivables	135		-	17,000,000,000
4. Other short-term receivables	136	9	4,700,605,594	1,923,724,752
5. Provision for doubtful (short-term) debts	137	10	(997,233,377)	(747,775,867)
IV. Inventories	140	11	1,619,785,437	2,698,810,911
1. Inventories	141		3,673,219,993	4,485,760,182
2. Provision for decline in value of inventories	149		(2,053,434,556)	(1,786,949,271)
V. Other current assets	150		53,744,796	54,450,179
1. Short-term prepaid expenses	151	12.a	2,225,002	28,472,724
2. Deductible value-added tax	152		51,519,794	25,977,455
B. NON-CURRENT ASSETS	200		3,381,474,647	4,437,773,788
I. Long-term receivables	210		-	-
II. Fixed assets	220		3,343,856,391	4,324,422,783
1. Tangible fixed assets	221	13	3,317,884,166	4,270,117,226
- Cost	222		8,603,762,079	8,603,762,079
- Accumulated depreciation	223		(5,285,877,913)	(4,333,644,853)
2. Intangible fixed assets	227	14	25,972,225	54,305,557
- Cost	228		85,000,000	85,000,000
- Accumulated amortization	229		(59,027,775)	(30,694,443)
III. Investment properties	230		-	-
VI. Other non-current assets	260		37,618,256	113,351,005
1. Long-term prepaid expenses	261	12.b	37,618,256	113,351,005
2. Other non-current assets	268		-	-
TOTAL ASSETS	270		47,874,890,321	51,331,765,206

CONSOLIDATED BALANCE SHEET (cont'd)

As at 31 December 2024

RESOURCES	Code	Note	VND	VND
C. LIABILITIES	300		13,705,980,904	16,689,189,056
I. Short-term liabilities	310		11,374,764,410	13,858,426,170
1. Short-term trade payables	311	15	7,183,831,135	9,534,518,797
2. Short-term advances from customers	312		6,829,868	509,333,422
3. Taxes and amounts payable to the State	313	16	687,355,174	289,808,961
4. Payables to employees	314		334,311,404	323,962,250
5. Short-term accrued expenses	315	17	830,087,830	907,987,837
6. Other short-term payables	319	18	1,642,698,983	1,603,164,887
7. Short-term loans and finance lease liabilities	320	19.a	499,546,392	499,546,392
8. Reward and welfare fund	322		190,103,624	190,103,624
II. Long-term liabilities	330		2,331,216,494	2,830,762,886
1. Long-term trade receivables	331		-	-
2. Long-term loans and finance lease liabilities	338	19.b	2,331,216,494	2,830,762,886
D. EQUITY	400		34,168,909,417	34,642,576,150
I. Owners' equity	410	20	34,168,909,417	34,642,576,150
1. Share capital	411	20	18,600,000,000	18,600,000,000
- Common shares with voting rights	411a		18,600,000,000	18,600,000,000
- Preferred shares	411b		-	-
2. Treasury shares	415	20	(726,105,307)	(726,105,307)
3. Development and investment fund	418	20	2,633,994,225	2,633,994,225
4. Other equity funds	420	20	741,277,519	741,277,519
5. Undistributed profit after tax	421	20	9,416,865,596	9,753,145,957
- Undistributed profit up to prior year-end	421a		9,893,409,713	15,615,919,508
- Undistributed profit for the current year	421b		(476,544,117)	(5,862,773,551)
6. Non-controlling interests	429	20	3,502,877,384	3,640,263,756
II. Other resources and funds	430		-	-
TOTAL RESOURCES	440		47,874,890,321	51,331,765,206



Nguyen Tuan Nam

Chairman

Hanoi, 28 March 2025

Do Thi Thom

Chief Accountant

Ngo Thi Huong Giang

Preparer

CONSOLIDATED INCOME STATEMENT
For the year ended 31/12/2024

Form B 02-DN/HN
Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
1. Revenue from sales and service provision	01	21	3,437,781,685	18,442,137,505
2. Deductions	02		-	111,112,149
3. Net revenue from sales and service provision	10		3,437,781,685	18,331,025,356
4. Cost of goods sold	11	22	3,054,510,279	14,116,542,620
5. Gross profit from sales and service provision	20		<u>383,271,406</u>	<u>4,214,482,736</u>
6. Financial income	21	23	1,217,794,467	370,433,057
7. Financial expenses	22	24	280,921,175	316,875,986
Including: Interest expense	23		265,370,271	306,335,986
8. Share of profit or loss of associates and joint ventures	24		-	-
9. Selling expenses	25	25.a	3,249,605,355	4,161,772,842
10. Administrative expenses	26	25.b	4,437,987,229	5,623,703,944
11. Operating profit	30		<u>(6,367,447,886)</u>	<u>(5,517,436,979)</u>
12. Other income	31	26	6,502,925,033	4,325,460
13. Other expenses	32	27	72,352,318	156,264,812
14. Other profit	40		<u>6,430,572,715</u>	<u>(151,939,352)</u>
15. Accounting profit before tax	50		<u>63,124,829</u>	<u>(5,669,376,331)</u>
16. Current corporate income tax expense	51	28	536,791,562	108,228,909
17. Deferred corporate income tax expense	52		-	-
18. Profit after tax	60		<u>(473,666,733)</u>	<u>(5,777,605,240)</u>
19. Attributable to the parent company's shareholders	61		(476,544,117)	(5,862,773,551)
20. Attributable to non-controlling interests	62		2,877,384	85,168,311
21. Basic earnings per share	70	29	(271)	(3,331)
22. Diluted earnings per share	71	29	(271)	(3,331)



Nguyen Tuan Nam
Chairman

Hanoi, 28 March 2025

Do Thi Thom
Chief Accountant

Ngo Thi Huong Giang
Preparer

CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31/12/2024

Form B 03-DN/HN


Issued under Circular No. 202/2014/TT – BTC
dated 22/12/2014 by the Ministry of Finance

ITEMS	Code	Note	Year 2024 VND	Year 2023 VND
I. Cash flows from operating activities				
1. Profit before tax	01		63,124,829	(5,669,376,331)
2. Adjustments for				
- Depreciation of fixed assets	02	13,14	980,566,392	994,456,801
- Provisions	03		515,942,795	354,424,152
- (Profits)/losses from investing activities	05	24	(1,217,794,467)	(370,433,057)
- Interest expense	06	24	265,370,271	306,335,986
3. Operating profit before changes in working capital	08		607,209,820	(4,384,592,449)
- (Increase)/Decrease in receivables	09		(8,278,820,429)	6,969,373,292
- (Increase)/Decrease in inventories	10		812,540,189	2,197,189,183
- Increase/(Decrease) in payables (excluding loan interest and corporate income tax payable)	11		(2,780,932,575)	(422,501,094)
- (Increase)/Decrease in prepaid expenses	12		101,980,471	321,057,671
- Loan interest paid	14	24	(265,370,271)	(306,335,986)
- Corporate income tax paid	15		(239,520,747)	(268,966,001)
Net cash from operating activities	20		(10,042,913,542)	4,105,224,616
II. Cash flows from investing activities				
1. Cash paid for loans, acquisition of debt instruments	23	6,8	(21,000,000,000)	(37,000,000,000)
2. Recovery of loans, re-sales of debt instruments	24	8	42,000,000,000	16,500,000,000
3. Loan interest, dividends and profits received	27	9,24	1,355,390,358	1,796,070
Net cash from investing activities	30		22,355,390,358	(20,498,203,930)
III. Cash flows from financing activities				
1. Proceeds from borrowings	33		-	-
2. Repayment of borrowings	34	25	(499,546,392)	(499,546,392)
Net cash from financing activities	40		(499,546,392)	(499,546,392)
Net cash flows for the period	50		11,812,930,424	(16,892,525,706)
Cash and cash equivalents at the beginning of the period	60	5	904,850,549	17,797,376,255
Impacts of exchange rate fluctuations	61		-	-
Cash and cash equivalents at the end of the period	70	5	12,717,780,973	904,850,549



Nguyen Tuan Nam
Chairman
Hanoi, 28 March 2025


Do Thi Thom
Chief Accountant


Ngo Thi Huong Giang
Preparer

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

*(These notes form part of and should be read in conjunction
with the consolidated financial statements)*

Form B 09-DN/HN

*Issued under Circular No. 202/2014/TT - BTC
dated 22/12/2014 by the Ministry of Finance*

1. Nature of operations

1.1. Overview

ECI Group Joint Stock Company (the "Company"), formerly known as Education Cartography and Illustration Joint Stock Company, was incorporated through the equitization of Educational Cartography and Illustration Company under the Viet Nam Education Publishing House, pursuant to Decision No. 3286/QĐ-BGDĐT dated 30/06/2006 issued by the Minister of Education and Training. The Company is an independent accounting entity, operating in accordance with its Business Registration Certificate (now Enterprise Registration Certificate) No. 0102137109 issued on 02/01/2007 by the Hanoi Department of Planning and Investment, the Law on Enterprises, its Charter, and other relevant regulations. Since its establishment, the Company has amended its Enterprise Registration Certificate six times, with the latest amendment dated 21/03/2023.

1.2. Operating activities

- Printing;
- Retail sale of books, newspapers, magazines and stationary in specialized stores;
- Wholesale of computers, computer peripheral equipment and software);
- Wholesale of food.

1.3. Normal course of operating cycle

The Company's normal course of operating cycle is 12 months.

1.4. Enterprise structure

As at 31/12/2024, the Company had 1 subsidiary as listed below:

Company name	Address	Business sector	% of equity and voting rights
ECI Education Cartography and Illustration JSC	45 Hang Chuoi Street, Hai Ba Trung District, Hanoi City	Manufacturing, trading, & commercial activities	80.00%

2. Accounting period, currency used in accounting

The Company's annual accounting period starts on 1 January and ends on 31 December.

Consolidated financial statements and accounting transactions are expressed in Vietnamese Dong (VND).

3. Applied accounting standards and accounting system

The Company adopts Vietnamese Corporate Accounting System as guided in Circular No. 200/2014/TT-BTC dated 22/12/2014 and Circular No. 53/2016/TT-BTC dated 21/3/2016 providing amendments and supplements to certain articles of Circular No. 200/2014/TT-BTC promulgated by the Ministry of Finance.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

The consolidated financial statements are prepared and presented in accordance with Circular No. 202/2014/TT-BTC dated 22/12/2014 by the Ministry of Finance.

4. Summary of significant accounting policies

4.1 Principles and methods of preparing consolidated financial statements

Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company and its subsidiaries.

Subsidiary

A subsidiary is an entity controlled by the Company. Control is achieved where the Company has the power to directly or indirectly govern the financial and operating policies of an investee entity so as to obtain benefits from its activities. The financial statements of the subsidiary are consolidated from the effective date of control up to the date of cease to control.

The financial statements of the subsidiary are prepared for the same reporting period as the Company, using consistent accounting policies. Adjustments are made for any differences in accounting policies that may exist to ensure consistency between the Company and its subsidiary.

Changes in the Company's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. If the changes in the Company's interest in a subsidiary result in a loss of control, the profits or losses arising from this event are recorded in the consolidated income statements.

All intra-company balances and transactions, unrealized profits or losses arising from intra-company transactions, have been eliminated in full when preparing the consolidated financial statements.

Business combination

Assets, liabilities, and contingent liabilities of a subsidiary are measured at their fair values at the date of acquisition. Any excess of the cost of acquisition over the fair values of the identifiable net assets acquired is recognized as goodwill. Any deficiency of the cost of acquisition below the fair values of the identifiable net assets acquired is credited to consolidated profit and loss in the period of acquisition.

Recognition method for non-controlling interests

Non-controlling interests represent the portion of net assets in subsidiaries not held by the Company and are presented within equity in the consolidated balance sheet, separately from parent shareholders' equity. Non-controlling interests in the net assets of consolidated subsidiaries include: non-controlling interests at the acquisition date which are determined according to the fair value of net assets of subsidiaries at the acquisition date; non-controlling interests' share of changes in equity as from the acquisition date up to the beginning of the reporting period and non-controlling interests in the fluctuations of total equity arising during the period. Losses in subsidiaries are respectively attributed to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Non-controlling interests represent the portion of profit or loss in subsidiary not held by the Company, which are determined based on the portion of non-controlling interests and profit after tax of subsidiaries, and are presented in a separate item in the consolidated income statement.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

4.2 Cash and cash equivalents

Cash includes cash on hand, bank demand deposits, and cash in transit.

All short-term investments which are collectible or mature of 3 months or less as from purchasing date, that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value at reporting date shall be recognized as cash equivalents.

4.3 Held-to-maturity investments

Held-to-maturity investments are term deposits (including treasury bills and promissory notes), bonds, preferred shares that the issuer is obligated to repurchase at a certain time in the future, held-to-maturity loans intended to earn periodic interest, and other held-to-maturity investments.

Held-to-maturity investments are recorded at book value upon revaluation. Provision for loss of held-to-maturity investments shall be recorded as a decrease directly in the book value of investments.

In case where held-to-maturity investments are monetary items denominated in foreign currencies, they are revaluated using the buying rate of the commercial bank where the Company regularly conducts transactions at the end of the reporting period.

4.4 Receivables

Receivables include trade receivables and other receivables.

- Trade receivables are trade-related amounts arising from trading activities between the Company and its customers.
- Other receivables include non-trade amounts which are not related to trading activities, intra-company transactions.

Receivables are recorded at cost less provision for doubtful debts. Provision for doubtful debts represents the estimated loss as at the balance sheet date for overdue receivables that the Company has repeatedly attempted to collect but remain uncollected, or for receivables not yet overdue but the debtor is in the state of insolvency, doing dissolution procedures, missing, or running away.

4.5 Inventories

Inventories are stated at the lower of cost and net realizable value.

Inventories are accounted for using the perpetual method. Value of inventories is calculated using the weighted average method and.

Cost of inventories comprises:

- For materials and goods: Cost comprises costs of purchase, costs of conversion and any directly attributable costs of bringing the inventories to their present location and condition;
- For finished products: Cost comprises costs of direct materials and labor plus attributable overhead allocated based on the normal level of activities.

Net realizable value is the estimated selling price less the estimated costs of completing the products and the estimated costs needed for their consumption.

Provision for decline in value of inventories is made for each kind of inventories when the net realizable value of that kind of inventories is less than cost.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

4.6 Tangible fixed assets

Cost

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of tangible assets comprises their purchase price and all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state. The costs incurred after the initial recognition of tangible fixed asset shall be recorded as increase in their historical cost if these costs are certain to augment future economic benefits obtained from the use of those assets. Those incurred costs which fail to meet this requirement must be recognized as production and business expenses in the period.

Depreciation

Tangible fixed assets are depreciated using the straight-line method based on their estimated useful life. The depreciation period complies with Circular No. 45/2013/TT-BTC dated 25/04/2013 issued by the Ministry of Finance. The Company applies double depreciation rates for office equipment. Details are as follows:

<u>Kinds of assets</u>	<u>Depreciation period (years)</u>
Buildings, architectures	6
Motor vehicles	6
Office equipment	3 - 4

4.7 Intangible fixed assets

Cost

Intangible fixed assets are stated at cost less accumulated amortization.

The cost of intangible fixed assets comprises all the costs incurred by the Company to acquire those assets as of the time of putting such assets into the ready-for-use state.

Amortization

Amortization of intangible fixed assets is calculated on a straight-line basis over their estimated useful lives. The amortization period complies with Circular No. 45/2013/TT-BTC dated 25 April 2013 issued by the Ministry of Finance.

The amortization periods for intangible fixed assets at the Company are as follows:

<u>Asset title</u>	<u>Amortization period (3 years)</u>
Administration software	3

4.8 Prepaid expenses

Prepaid expenses are reported as short-term or long-term prepaid expenses. These are expenditures that have been incurred but related to the operations of many accounting periods. The Company selects appropriate method and criteria of allocation over the period in which economic benefits are expected to be received based on the nature and extent of the prepaid expenses.

4.9 Payables

Payables include trade payables and other payables.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

- Trade payables are trade-related amounts, arising from trading activities between the company and its suppliers.
- Other payables are non-trade amounts, which are not related to trading activities, intra-company transactions.

Payables are recognized at cost and reported as short-term or long-term payables based on the remaining terms at the balance sheet date.

Payables are monitored according to their creditors, principal terms, remaining terms and original currencies.

4.10 Accrued expenses

Accruals are recognized for amounts to be paid in the future for goods and services received, whether or not billed to the Company.

4.11 Loans and finance lease liabilities

Loans and finance lease liabilities are recorded at cost and classified into current and non-current liabilities based on the remaining terms at the balance sheet date.

The Company monitors loans and finance lease liabilities according to their creditors, loan agreements, principal terms, remaining terms and original currencies.

Borrowing costs

Borrowing costs comprise interest and other costs that the Company incurs in connection with the borrowing of funds. Borrowing costs are recognized as an expense in the period in which they are incurred, except to the extent that they qualify the conditions to be capitalized in accordance with Accounting Standard "Borrowing costs"..

4.12 Owners' equity

Share capital represents the amount of capital actually contributed by shareholders.

Treasury shares

Treasury shares are the amounts payable to repurchase the shares that the Company has issued and all costs directly related to this repurchase transaction.

Profit distribution

Profit after corporate income tax is appropriated to funds and distributed to shareholders in accordance with the Company's Charter or a resolution of the General Meeting of Shareholders.

Dividends to be paid to shareholders shall not exceed the undistributed profit after tax, taking into account non-monetary items in the undistributed profit that may affect cash flow and the ability to pay dividends.

4.13 Recognition of revenue and other income

- Revenue from sales and service provision is recognized to the extent that it is probable to obtain economic benefits, it can be reliably measured and the following conditions are also met:

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

- ✓ Revenue from the sale of goods is recognized in the income statement when the significant risks and rewards of ownership have been transferred to the buyer and there are no significant uncertainties regarding recovery of the consideration due or the likely return of goods.
- ✓ Revenue from service provision is recognized when the services have been rendered. In case that the services are to be provided in many accounting periods, the determination of revenue in each period is done on the basis of the service completion rate as of the balance sheet date.
- Revenue from financing activities is recognized when revenue is determined with relative certainty and it is possible to obtain economic benefits from the transactions.
 - ✓ Interest is recognized on the basis of the actual term and interest rates.
 - ✓ Dividends and profits shared are recognized when the Company has the rights to receive dividends or profit from the capital contribution.
- Other income is the income derived out of the Company's scope of business and recognized when it can be measured reliably and it is probable that the economic benefits associated with the transaction will flow to the Company.

4.14 Revenue deductions

Revenue deductions include trade discounts, sales rebates, and sales returns.

In case where revenue is recognized in during the year but the corresponding revenue deductions arise after the balance sheet date, revenue shall be decreased in accordance with the following principles:

- If the corresponding deductions arise before the date of releasing the consolidated financial statements, they shall be charged against revenue of the reporting year;
- If the corresponding revenue deductions arise after the date of releasing the consolidated financial statements, they shall be charged against revenue of the next reporting year.

4.15 Cost of goods sold

Cost of products, goods sold and services rendered shall be recognized in the correct accounting period in accordance with the matching principle and conservatism principle.

Costs of inventories and services rendered which are incurred in excess of the ordinary level shall be charged out to cost of goods sold in the period, not to the production cost of goods and services.

4.16 Financial expenses

Financial expenses reflect expenses or losses related to financial investment activities, including interest expenses, payment discounts for buyers, provisions for decline in value of trading securities, provisions for investment losses in other entities, and other expenses attributable to investing activities.

4.17 Selling expenses, administrative expenses

Selling expenses reflect expenses actually incurred in the process of selling products, goods, and rendering services.

Administrative expenses reflect expenses actually incurred related to the overall administration of the Company.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

4.18 Current corporate income tax expense, deferred corporate income tax expense

Corporate income tax expenses include current income tax and deferred income tax.

Current income tax is the tax amount computed based on the taxable income in the period at the tax rates ruling at the balance sheet date. The difference between taxable income and accounting profit is due to the adjustments of temporary differences between tax and accounting figures as well as those of non-taxable or non-deductible income and expenses.

Deferred income tax is determined for temporary differences at the balance sheet date between the tax base of assets and liability and their carrying amount for financial reporting purpose.

4.19 Applicable tax rates and charges payable to the State Budget

- Value-added tax (VAT): A 10% VAT rate is applied to the sale of map hangers and computers; a 5% VAT rate applies to the sale of illustrated books and educational equipment. The sale of maps, atlases, educational illustrations, and educational CD-ROMs is VAT-exempt. From 01/02/2024 to 31/12/2024, a VAT rate of 8% was applied to certain map hangers.
- Corporate income tax (CIT): CIT is applied at a rate of 20%.
- Other taxes and obligations are fulfilled in accordance with prevailing regulations.

4.20 Financial instruments

Initial recognition

Financial assets

A financial asset is recognized initially at cost plus transaction costs directly attributable to the acquisition of the asset. The Company's financial assets comprise cash on hand, short-term deposits, trade receivables, financial investments, and other receivables.

Financial liabilities

A financial liability is recognized initially at cost plus transaction costs directly attributable to the issuance of such liability. The Company's financial liabilities comprise loans, trade payables, accrued expenses, and other payables.

Subsequent measurement

Currently, there has been no requirement for subsequent measurement of financial instruments.

4.21 Related parties

Parties are considered to be related if one party has the ability to (directly or indirectly) control the other party or exercise significant influence over the other party in making financial or operational decisions.

Currency: VND

5. Cash

	31/12/2024	01/01/2024
Cash on hand	503,525,000	408,251,000
Cash at bank	12,214,255,973	496,599,549
Total	12,717,780,973	904,850,549

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

6. Held-to-maturity investments

	31/12/2024	01/01/2024
Bank deposits over 3 months to under 12 month	16,000,000,000	20,000,000,000
Total	16,000,000,000	20,000,000,000

7. Short-term trade receivables

	31/12/2024	01/01/2024
Chien Duc Trading Co., Ltd (formerly Golden Bay Trading and Services Co., Ltd)	2,364,936,000	2,364,936,000
Educational Book JSC in Ho Chi Minh City	477,435,915	477,435,915
Hai Duong Educational Equipment & Book JSC	355,347,400	355,347,400
Other customers	781,672,754	1,673,488,183
Total	3,979,392,069	4,871,207,498

8. Short-term prepayments to suppliers

	31/12/2024	01/01/2024
Hai Lua Golden Farmer JSC	6,380,000,000	
Other suppliers	39,340,182	188,723,396
Total	6,419,340,182	188,723,396

9. Other short-term receivables

	31/12/2024		01/01/2024	
	Value	Provision	Value	Provision
Accrued interest income	288,000,000	-	425,595,891	-
Advances	2,009,600,000	-	1,487,500,000	-
- Ms. Pham Ngoc Huyen (Related party) (*)	2,000,000,000	-	1,487,500,000	-
- Other entities	9,600,000	-	-	-
Hai Lua Golden Farmer JSC (Contract breach penalty)	2,400,000,000	-	-	-
PIT receivables	3,005,594	-	10,628,861	-
Total	4,700,605,594	-	1,923,724,752	-

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

10. Provision for doubtful short-term debts

	Year 2024	Year 2023
Opening balance	747,775,867	340,988,991
Provision made during the year	249,457,510	406,786,876
Reversal of provision	-	-
Closing balance	<u>997,233,377</u>	<u>747,775,867</u>

11. Inventories

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Materials	-	-	52,232,655	-
Work in progress	231,111,112	-	-	-
Finished products	2,561,465,453	1,692,019,549	3,402,167,654	1,591,876,915
Merchandise goods	880,643,428	361,415,007	1,031,359,873	195,072,356
Total	<u>3,673,219,993</u>	<u>2,053,434,556</u>	<u>4,485,760,182</u>	<u>1,786,949,271</u>

- The value of slow-moving and unsellable inventory as at 31/12/2024 was VND2,264,810,879. Currently, the Company has no plan to liquidate the sellable items or dispose of the remaining items.
- No inventories were pledged or mortgaged as collateral for debts as at 31/12/2024.

12. Prepaid expenses

a. Short-term

	31/12/2024	01/01/2024
Tools and supplies pending allocation	2,225,002	2,991,666
Insurance premiums	-	25,481,058
Total	<u>2,225,002</u>	<u>28,472,724</u>

b. Long-term

	31/12/2024	01/01/2024
Tools and supplies pending allocation	-	11,313,135
Security labels and e-scratch cards	194,354	194,354
Repair expenses	-	58,358,979
Administration software	3,333,342	7,333,338
Other expenses	34,090,560	36,151,199
Total	<u>37,618,256</u>	<u>113,351,005</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

13. Tangible fixed assets

	Buildings, architectures	Motor vehicles	Office equipment	Total
Cost				
Beginning balance	342,503,748	7,821,189,700	440,068,631	8,603,762,079
Increases	-	-	-	-
Disposals	-	-	-	-
Ending balance	342,503,748	7,821,189,700	440,068,631	8,603,762,079
Depreciation				
Beginning balance	342,503,748	3,581,912,525	409,228,580	4,333,644,853
Charge for the year	-	942,043,332	10,189,728	952,233,060
Disposals	-	-	-	-
Ending balance	342,503,748	4,523,955,857	419,418,308	5,285,877,913
Net book value				
Beginning balance	-	4,239,277,175	30,840,051	4,270,117,226
Ending balance	-	3,297,233,843	20,650,323	3,317,884,166

- As at 31/12/2024, tangible fixed assets with a carrying value of VND3,297,151,668 were pledged as security for the Company's loans.
- The cost of tangible fixed assets that have been fully depreciated but are still in use as at 31/12/2024 is VND2,910,743,153.
- There are no tangible fixed assets awaiting disposal.
- There are no commitments to repurchase significant tangible fixed assets in the future.

14. Intangible fixed assets

	Computer software	Total
Cost		
Beginning balance	85,000,000	85,000,000
New purchases	-	-
Decreases	-	-
Ending balance	85,000,000	85,000,000
Amortization		
Beginning balance	30,694,443	30,694,443
Charge for the year	28,333,332	28,333,332
Decreases	-	-
Ending balance	59,027,775	59,027,775
Net book value		
Beginning balance	54,305,557	54,305,557
Ending balance	25,972,225	25,972,225

No intangible fixed assets were fully amortized still in use as at 31/12/2024.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

15. Short-term trade payables

	31/12/2024	01/01/2024
Mapping Enterprise 1 - Branch of Survey and Aerial Mapping L	4,254,176,426	4,254,176,426
Dong A Printing and Educational Equipment Co., Ltd	1,219,401,275	1,219,401,275
MSD Vietnam Import Export JSC	-	2,296,006,900
Army Print No. 2 Co., Ltd	752,000,000	852,000,000
Other suppliers	958,253,434	912,934,196
Total	7,183,831,135	9,534,518,797

16. Taxes and amounts receivable from/ payable to the State budget

	Beginning balance	Amount to be paid	Actual amount paid	Ending balance
Value-added tax	15,720,061	5,220,643	20,940,704	-
Corporate income tax	198,028,930	536,791,562	239,520,747	495,299,745
Personal income tax	76,059,970	74,760,672	128,568,659	22,251,983
Land&housing tax, land rent	-	339,606,891	169,803,445	169,803,446
License tax	-	6,000,000	6,000,000	-
Fees and charges	-	26,746,224	26,746,224	-
Total	289,808,961	989,125,992	591,579,779	687,355,174

The Company's tax returns would be subject to inspection by the tax authorities. The tax amounts reported in these consolidated financial statements could be date upon final determination by the tax authorities.

17. Short-term accrued expenses

	31/12/2024	01/01/2024
Royalties and manuscript fees payable	830,087,830	736,953,827
Commission expenses	-	171,034,010
Total	830,087,830	907,987,837

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

18. Other short-term payables

	31/12/2024	01/01/2024
Trade union fees	314,702,537	291,116,069
Social insurance, health insurance, unemployment insurance	5,330,000	-
Board of Directors' and Supervisory Board's remuneration	88,690,000	88,690,000
PIT overcollected	173,643,535	163,025,907
Dividends and profits payable	1,058,605,610	1,058,605,610
Other payables	1,727,301	1,727,301
Total	1,642,698,983	1,603,164,887

19. Loans and finance lease liabilities

a. Short-term

	Beginning balance	Increases	Decreases	Ending balance
Short-term loans	-	1,804,652,090	1,804,652,090	-
- Ms. Pham Ngoc Huyen	-	1,804,652,090	1,804,652,090	-
Current portion of long-term loan	499,546,392	499,546,392	499,546,392	499,546,392
- Shinhan Bank Vietnam Ltd - Tran Duy Hung Branch	499,546,392	499,546,392	499,546,392	499,546,392
Total	499,546,392	2,304,198,482	2,304,198,482	499,546,392

b. Long-term

	Beginning balance	Increases	Decreases	Ending balance
Long-term loan	3,330,309,278	-	499,546,392	2,830,762,886
- Shinhan Bank Vietnam Ltd - Tran Duy Hung Branch	3,330,309,278	-	499,546,392	2,830,762,886
Total	3,330,309,278	-	499,546,392	2,830,762,886
<i>Of which:</i>				
- Long-term loan due within 1 year	499,546,392			499,546,392
Long-term loans and finance lease liabilities	2,830,762,886			2,331,216,494

The long-term loan from ShinHan Bank Vietnam – Tran Duy Hung Branch is granted under Credit Agreement No. SHBVN/TDH/PL/2022/1376 dated 20/07/2022, with a term of 96 months for the purpose of vehicle purchase. The loan carries an interest rate of 8.5% per annum for the first 36 months from the initial disbursement date, after which it becomes floating. The collateral for this loan consists of assets formed from the loan.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

20. Owners' equity

a. Statement of changes in owners' equity

	Share capital	Treasury shares	Development and investment fund	Other equity funds	Undistributed profit after tax	Non-controlling interests
As at 01/01/2023	18,600,000,000	(726,105,307)	2,633,994,225	741,277,519	16,671,919,508	3,555,095,445
Increase in the year	-	-	-	-	(5,862,773,551)	-
Profit for the year attributable to non-controlling shareholders	-	-	-	-	-	85,168,311
Decrease in the year	-	-	-	-	1,056,000,000	-
As at 31/12/2023	18,600,000,000	(726,105,307)	2,633,994,225	741,277,519	9,753,145,957	3,640,263,756
As at 01/01/2024	18,600,000,000	(726,105,307)	2,633,994,225	741,277,519	9,753,145,957	3,640,263,756
Adjustment due to consolidation	-	-	-	-	140,263,756	(140,263,756)
Increase in the period	-	-	-	-	(476,544,117)	-
Profit for the year attributable to non-controlling shareholders	-	-	-	-	-	2,877,384
Decrease in the period	-	-	-	-	-	-
As at 31/12/2024	18,600,000,000	(726,105,307)	2,633,994,225	741,277,519	9,416,865,596	3,502,877,384

b. Shares

	31/12/2024 Shares	01/01/2024 Shares
Number of shares authorized for issuance	1,860,000	1,860,000
Number of shares sold to the public	1,860,000	1,860,000
- Common shares	1,860,000	1,860,000
- Preferred shares	-	-
Number of shares repurchased (treasury shares)	100,000	100,000
- Common shares	100,000	100,000
- Preferred shares	-	-
Number of outstanding shares	1,760,000	1,760,000
- Common shares	1,760,000	1,760,000
- Preferred shares	-	-
Par value of outstanding shares: VND 10,000 each		

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

c. Undistributed profit after tax

	Year 2024	Year 2023
Profit brought forward	9,753,145,957	16,671,919,508
Adjustment due to consolidation	140,263,756	-
Profit after corporate income tax	(476,544,117)	(5,862,773,551)
Distribution of profit	-	1,056,000,000
- Distribution of prior year's profit	-	1,056,000,000
+ Dividend payment	-	1,056,000,000
- Interim distribution of current year's profit	-	-
Undistributed profit after tax	<u>9,416,865,596</u>	<u>9,753,145,957</u>

d. Dividends

The Annual General Meeting of Shareholders on 07/03/2023 approved the 2022 dividend distribution plan at a rate of 6% of the charter capital. Accordingly, the Company finalized the cash dividend entitlement as follows:

- Record date: 04/12/2023
- Payment date: 18/12/2023

On 15/12/2023, the Company announced a delay in the dividend payment to 22/01/2024.

On 17/01/2024, the Company announced a second delay in the dividend payment to 29/02/2024.

On 27/02/2024, the Company announced a third delay in the dividend payment to 26/04/2024.

On 19/04/2024, the Company announced a fourth delay in the dividend payment to 28/06/2024.

On 24/06/2024, the Company announced a fifth delay in the dividend payment to 30/09/2024.

On 25/09/2024, the Company announced a sixth delay in the dividend payment to 30/06/2025.

21. Revenue from sales and service provision

	Year 2024	Year 2023
Revenue from educational cartography and illustrations	1,277,636,521	11,247,070,800
Revenue from educational equipment	2,111,717,559	7,191,367,505
Revenue from sales of reference books	48,427,605	3,699,200
Total	<u>3,437,781,685</u>	<u>18,442,137,505</u>

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

22. Cost of goods sold

	Year 2024	Year 2023
Cost of educational cartography and illustrations	1,028,007,241	7,975,562,075
Cost of educational equipment	1,707,785,098	6,161,014,083
Cost of reference books sold	52,232,655	2,329,186
(Reversal of) Provision for decline in value of inventories	266,485,285	(22,362,724)
Total	3,054,510,279	14,116,542,620

23. Financial income

	Year 2024	Year 2023
Interest income from deposits and loans	1,217,794,467	370,433,057
Total	1,217,794,467	370,433,057

24. Financial expenses

	Year 2024	Year 2023
Loan interest	265,370,271	306,335,986
Payment discounts	15,550,904	10,540,000
Total	280,921,175	316,875,986

25. Selling expenses and administrative expenses

a. Selling expenses

	Year 2024	Year 2023
Salaries and salary-based payments	2,163,687,277	2,303,332,915
Cargo handling and transportation expenses	34,766,218	166,999,500
Brokerage commission expenses	(185,597,870)	171,034,010
Warehouse and office rental expenses	824,606,835	775,958,234
Other expenses	412,142,895	744,448,183
Total	3,249,605,355	4,161,772,842

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

b. Administrative expenses

	Year 2024	Year 2023
Salaries and salary-based payments	1,975,651,302	2,003,383,119
House rental expenses	126,163,637	126,163,638
Depreciation expenses	980,566,392	994,456,801
Transaction and conference expenses	34,011,180	209,808,892
Service fees, money transfer, correspondence, etc.	249,849,712	691,529,297
(Reversal of) Provision for doubtful debts	249,457,510	376,786,876
Other expenses	822,287,496	1,221,575,321
Total	4,437,987,229	5,623,703,944

26. Other income

	Year 2024	Year 2023
Penalty income (*)	4,200,000,000	-
Accounts payable written off (**)	2,296,006,900	-
Other income	6,918,133	4,325,460
Total	6,502,925,033	4,325,460

(*) This balance represents the collection of contract violation penalties from the following companies:

(i) Mini Garden Food and Trading Joint Stock Company for breaching Contract No. 25062024/HĐMB-MNG-ECI, as stated in the contract violation penalty memorandum dated 31/12/2024. The penalty was set at 8% of the total contract value. The Company fully recovered the advance payment to the supplier and the penalty amount on 31/12/2024.

(ii) Hai Lua Golden Farmer Joint Stock Company (a related party) for breaching Contract No. 14062024/HĐMB-NNV-ECICO under the contract violation penalty memorandum signed on 31/12/2024. The penalty was 8% of the total contract value. The Company fully recovered the advance payment (VND6.38 billion) and the penalty (VND2.4 billion) on 28/03/2025.

(**) MSD Vietnam Import Export Joint Stock Company waived the Company's debt under the debt waiver agreement dated 30/12/2024.

27. Other expenses

	Year 2024	Year 2023
Late payment penalty, tax arrears	52,139,839	366,644
Debts written off	13,292,948	146,856,833
Oter expenses	6,919,531	9,041,335
Total	72,352,318	156,264,812

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

28. Current corporate income tax expense

	Year 2024	Year 2023
Accounting profit before tax	63,124,829	(5,669,376,331)
Adjustments to arrive at taxable income	747,728,985	1,307,504,805
Incremental adjustments	747,728,985	1,307,504,805
exceeding VND1.6 billion)	675,376,667	675,376,667
+ Non-deductible expenses under Tax Law	62,937,074	325,792,152
+ Non-deductible interest expenses under Decree 132/2020/NĐ-CP	-	306,335,986
+ Late tax payments and tax penalties	9,415,244	-
Decremental adjustments	-	-
Total taxable income	810,853,814	(4,361,871,526)
Taxable income at the Parent Company	(1,592,310,349)	(4,894,173,472)
Taxable income at the Subsidiary	2,403,164,163	532,301,946
Current corporate income tax expense	536,791,562	108,228,909
<i>Of which:</i>		
- Current corporate income tax expense for the year	480,632,833	106,460,389
- Adjustment of prior year's current corporate income tax expense recorded in the current year	56,158,729	1,768,520

29. Basic and diluted earnings per share

	Year 2024	Year 2023
Profit after tax attributable to the parent company's shareholders	(476,544,117)	(5,862,773,551)
- Incremental adjustments	-	-
- Decremental adjustments	-	-
Profit or loss attributable to common shareholders	(476,544,117)	(5,862,773,551)
Weighted average number of common shares outstanding	1,760,000	1,760,000
Basic/diluted earnings per share	(271)	(3,331)

30. Operating expense by element

	Year 2024	Year 2023
Materials expenses, printing expenses	-	308,408,375
Labor costs	4,139,338,579	4,724,484,940
Depreciation of fixed assets	980,566,392	994,456,801
Outsourced service expenses	2,062,784,465	8,491,763,267
Other cash expenses	618,396,582	1,056,724,653
Total	7,801,086,018	15,575,838,036

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

31. Segment reporting

According to Vietnamese Accounting Standard No. 28 and the relevant guidelines, the Company is required to prepare segment reporting. Accordingly, a segment is a distinguishable component of the Company that is engaged in providing related products or services (business segment) or providing goods or services in a specific economic environment (geographical segment) and that is subject to risks and returns that are different from those of other segments.

Based on the Company's actual operations, the Chairman assesses that business segments and specific economic environments have no differences in bearing risks and obtaining returns. The Company operates in a sole business segment, i.e., manufacturing and trading maps, illustrations, and educational products, with Vietnam as its primary geographical segment.

32. Risk management

a. Capital risk management

The Company manages its capital to ensure that it will be able to continue as a going concern while maximizing the return to shareholders through the optimization of the debt and equity balance.

b. Financial risk management

Financial risk includes market risk (comprising price risk, exchange rate risk, and interest rate risk), credit risk and liquidity risk.

Market risk management: The Company's activities expose it primarily to the financial risks of changes in interest rate risk and price risk.

Interest rate risk management

The Company's interest rate risk derives from its interest-bearing loans. To mitigate this risk, the Company has estimated the impact of interest expenses to its periodic business results as well as making analysis and projection to select appropriate time to repay the loans. The Company's Chairman assesses that the risk of unexpected interest rate fluctuations is at a low level.

Price risk management

The Company purchases goods and raw materials from domestic suppliers for its production and business activities, thereby being exposed to price fluctuation risks. However, its main suppliers are member companies of the Publishing House, and due to the nature of the education sector, input prices are generally stable with minimal fluctuations. Therefore, the Company assesses that the price risk in its production and business activities is low.

Credit risk management

The Company's customers are primarily companies within the Viet Nam Education Publishing House system. These are long-standing customers with frequent transactions and timely payment capabilities. Besides, the Company also conducts direct retail sales with immediate payment through its stores. For overdue receivables, the Company reviews and assesses them to make provisions for doubtful debts as a financial safeguard.

Liquidity risk management

To ensure the availability of funds to meet present and future financial obligations, the Company manages liquidity risk by regularly monitoring and maintaining sufficient cash reserve, optimizing idle cash flows, making use of credit from customers and counterparties, controlling maturing liabilities in relative to maturing assets and the amount of funds that can be generated within that period.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

The Company's aggregate financial liabilities are categorized in line with their maturity as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Trade payables	7,183,831,135	-	7,183,831,135
Accrued expenses	830,087,830	-	830,087,830
Loans and finance lease liabilities	499,546,392	2,331,216,494	2,830,762,886
Other payables	1,322,666,446	-	1,322,666,446
Total	9,836,131,803	2,331,216,494	12,167,348,297

01/01/2024	Within 1 year	Over 1 year	Total
Trade payables	9,534,518,797	-	9,534,518,797
Loans and finance lease liabilities	499,546,392	2,830,762,886	3,330,309,278
Other payables	1,312,048,818	-	1,312,048,818
Total	12,254,101,844	2,830,762,886	15,084,864,730

The Chairman assesses that the Company has virtually no liquidity risk and believes that it can generate sufficient funds to meet its financial obligations as they fall due.

The Company's available financial assets are drawn up on a net assets basis as follows:

31/12/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	12,717,780,973	-	12,717,780,973
Held-to-maturity investments	16,000,000,000	-	16,000,000,000
Trade receivables	2,982,158,692	-	2,982,158,692
Other receivables	2,691,005,594	-	2,691,005,594
Total	34,390,945,259	-	34,390,945,259

01/01/2024	Within 1 year	Over 1 year	Total
Cash and cash equivalents	904,850,549	-	904,850,549
Held-to-maturity investments	20,000,000,000	-	20,000,000,000
Trade receivables	4,123,431,631	-	4,123,431,631
Loan receivables	17,000,000,000	-	17,000,000,000
Other receivables	436,224,752	-	436,224,752
Total	42,464,506,932	-	42,464,506,932

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

33. Information about related parties

a. Related parties

Related party	Relationship
Viet Nam Education Publishing House Limited Company ("Viet Nam Education Publishing House")	Investor
Quang Tri Book and School Equipment JSC	Having the same investor
Educational Materials JSC	Having the same investor
Book and Educational Equipment JSC of Ho Chi Minh City	Having the same investor
Cuu Long Books & Educational Equipment JSC	Having the same investor
South Books and Educational Equipment JSC	Having the same investor
Central Books and Educational Equipment JSC	Having the same investor
Education Technology High School Development and Investment JSC	Having the same investor
Mr. Nguyen Tuan Nam	General Director
Ms. Pham Ngoc Huyen	Major shareholder
	Accountant-in-charge in Subsidiary, information disclosure representative

b. Significant transactions with related parties

Related party	Transactions	Year 2024	Year 2023
Quang Tri Book and School Equipment JSC	Sale of maps, illustrations	-	23,615,273
Educational Materials JSC	Sale of maps, illustrations	122,760,000	183,526,200
Book and Educational Equipment JSC of Ho Chi Minh City	Sale of maps, illustrations	165,726,000	819,264,960
	Purchase of educational equipment	161,340,914	830,174,532
Cuu Long Books & Educational Equipment JSC	Sale of maps, illustrations	-	204,600,000
South Books and Educational Equipment JSC	Sale of maps, illustrations	163,680,000	534,780,000
Central Books and Educational Equipment JSC	Sale of maps, illustrations	-	161,370,000
Education Technology High School Development and Investment JSC	Sale of maps, illustrations	9,963,734	483,878
Mr. Nguyen Tuan Nam	Advance payment	560,000,000	-
	Advance settlement	560,000,000	430,870,000
Ms. Pham Ngoc Huyen	Advance payment	2,774,500,000	47,047,000,000
	Advance settlement	1,674,500,000	50,729,140,917
	Loan granted	-	33,500,000,000
	Recovery of loan	17,000,000,000	33,000,000,000
	Loan interest income	543,150,685	360,746,576

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (cont'd)

(These notes form part of and should be read in conjunction with the consolidated financial statements)

c. Outstanding balances with related parties

	Items	31/12/2024	01/01/2024
Quang Tri Book and School Equipment JSC	Trade receivables	-	838,798
Educational Materials JSC	Advances from customers	-	122,760,000
Book and Educational Equipment JSC of Ho Chi Minh City	Trade receivables	229,137	4,349,640
South Books and Educational Equipment JSC	Advances from customers	-	124,280,000
Ms. Pham Ngoc Huyen	Advances	2,000,000,000	1,487,500,000

d. Remuneration of key management personnel

The Annual General Meeting of Shareholders on 26/04/2024 approved the resolution not to pay remuneration for 2023 to the Board of Directors and the Supervisory Board. The remuneration for 2024 is recognized as an expense, capped at 5% of profit before tax. Since the Company reported no profit in 2024, no recording or payment of remuneration was made..

	Position	Year 2024	Year 2023
Salaries of the Management and Chief Accountant			
Mr. Nguyen Tuan Nam	General Director	263,788,221	442,560,996
Mr. Cao Van Dung	Deputy General Director	291,410,200	516,348,848
Ms. Hoang Mai Diep	Deputy General Director	261,246,100	482,923,881
Ms. Do Thi Thom	Chief Accountant	106,010,443	155,452,846

34. Events after the balance sheet date

There have been no significant events occurring after the balance sheet date which would require adjustments or disclosures to be made in the consolidated financial statements.

35. Corresponding figures

Corresponding figures were taken from the consolidated financial statements for the year ended 31/12/2023, which were audited by AAC.



Nguyen Tuan Nam
Chairman

Hanoi, 28 March 2025

Do Thi Thom
Chief Accountant



Ngo Thi Huong Giang
Preparer