

**HANOI SOAP
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: **98** /XPHN-TCKT

Hanoi, date **18** month 4 year 2025

*About: Explanation of loss in the first
quarter of 2025 and difference in profit
after tax compared to
the same period in 2024*

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank the Department for supporting and helping us in the past time.

Hanoi Soap Joint Stock Company would like to explain the loss in the first quarter of 2025 and the reason for the difference in profit after tax compared to the same period last year as follows:

The Company's production and business situation in the first quarter of 2025 generally still faces many difficulties in finding consumption markets, leading to low sales volume. In addition, the price of input materials fluctuates abnormally due to the impact of tariffs in the world, causing revenue to not cover costs.

Revenue in the first quarter of 2025 decreased compared to the first quarter of 2024. Selling expenses and administrative expenses in the first quarter of 2025 increased compared to the first quarter of 2024. Profit in the first quarter of 2025 lost 2,062 million VND compared to the first quarter of 2024 lost 1,505 million VND, increasing the loss to 557 million VND.

By this document, Hanoi Soap Joint Stock Company would like to explain to Hanoi Stock Exchange.

Thank you very much!

Recipient:

- As above
- Save: Office, financial accounting

