

**THAI NGUYEN WATER
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: *Mb* /CTCPNS-KTTC
Re: Explanation of Profit in the
Consolidated Financial Statements for
Q1/2025

Thai Nguyen, April *19*, 2025

Dear:

- State Securities Commission of Vietnam.
- Hanoi Stock Exchange.

Based on Circular 96/2020/TT-BTC dated November 16, 2020, of the Ministry of Finance guiding the disclosure of information on the securities market;

Based on the business performance results for Q1 2025.

The Company provides the following explanation of the business performance for Q1 2025 compared to Q1 2024:

Items	This year	Last year	Ratio (%)
Revenue from Sale & Services	54,780,516,559	53,324,573,198	2.73
Cost of Goods Sold	32,393,893,650	33,468,141,658	(3.21)
Financial Expenses	7,539,166,907	8,263,739,679	(8.77)
Selling expenses	4,880,485,754	4,467,211,018	9.25
General and administrative expenses	4,850,704,695	5,595,088,739	(13.3)
Other income	650,001,003	190,877	340,433.96
Net profit after tax	4,419,648,165	1,019,412,052	333.5

Reasons:

Revenue from sales of goods and provision of services increased by VND 1,455,943,361 due to an increase in the volume of commercial water sold.

Financial expenses decreased by VND 724,572,772 due to the reduction in interest expenses related to the Thai Nguyen Urban Water Supply and Sanitation Project, as the project loan has been fully repaid.

Selling expenses increased by VND 413,274,736 as a result of higher sales revenue.

General and administrative expenses decreased by VND 744,384,044 due to a reduction in Tet gifts for employees.

Other income increased thanks to financial support for the Ngo Sy Lien Road water pipeline construction project.

=> The rate of revenue growth exceeded the rate of expense growth, resulting in a profit increase of VND 3,400,236,113 in Q1 this year compared to the same period last year, equivalent to a 333.55% rise in profit.

Therefore, Thai Nguyen Water Joint Stock Company respectfully submits this explanation to the State Securities Commission and the Hanoi Stock Exchange.

Sincerely./.

Recipients:

- As above;
- Filed Office; Accounting Department.



CHIEF EXECUTIVE OFFICER,

Nguyen Xuan Hoc