

**HANOI SOAP  
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

No: *190* /XPHN-TCKT

Hanoi, date *5* month 8 year 2025

**About:** *Explanation of profit and profit in the first 6 months of 2025 and the difference in profit and loss compared to in the same period in 2024*

**To: HANOI STOCK EXCHANGE**

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the profit and profit in the first 6 months of 2025 and the reason for the difference in profit and loss of 10% over the same period last year as follows:

The Company's production and business situation in the first 6 months of 2025 with extremely fierce competition in the detergent market, the Company's consumption output is still low. Revenue in the first 6 months of 2025 increased significantly compared to the first 6 months of 2024 due to the Company's promotion of commercial business and the Company's receipt of dividends from capital contribution with Xavinco Real Estate Joint Stock Company. Sales and management costs will increase compared to 2024 due to the implementation of sales expansion to add a number of new channels.

Profit in the first 6 months of 2025 is profit (+ 1,775 million VND) compared to profit in 6 months of 2024 is a loss (- 3,631 million VND).

By this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

**Recipient:**

- As above;
- Filed: Admin office, F&A Dept..

