

**APPENDIX V**

**REPORT ON CORPORATE GOVERNANCE SITUATION**

*(Issued with Circular No. 96/2020/TT-BTC dated November 16, 2020 of the Minister of Finance)*

**HANOI TRADE JOINT STOCK  
CORPORATION**

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

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No.: 38/BC-HAPRO

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Hanoi, date 29 month 01 2026

**REPORT ON  
CORPORATE GOVERNANCE SITUATION  
2025**

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To: - State Securities Commission of Vietnam;  
- Hanoi Stock Exchange

- Company name: **HANOI TRADE JOINT STOCK CORPORATION**
- Head office address: 38-40 Le Thai To, Hoan Kiem Ward, Hanoi.
- Phone number: 024.3826.7984 Fax: 024.3928.8407 Email: [doingoi@haprogroup.vn](mailto:doingoi@haprogroup.vn)
- Charter capital: 2.200.000.000.000 VND.
- Securities code: HTM
- Corporate management structure: General Meeting of Shareholders, Board of Directors, Board of Supervisors, and Executive Board.
- The organizational structure of the Corporation includes:
  - + The General Meeting of Shareholders
  - + Board of Directors: 03 members including Chairman of the Board of Directors and 02 members of the Board of Directors;
  - + Board of Supervisors 03 members including Head of Board of Supervisors and 02 members of Board of Supervisors;
  - + Executive Board: 02 members including General Director, 01 Deputy General
  - + Departments: 08 Departments;
  - + Branches and Subsidiaries: 11 Branches/Subsidiaries;
  - + Enterprises with capital contributions from the Corporation: 30 Divisions, including: 06 Subsidiaries with contributed capital of 51% or more of charter capital and 24 Joint venture, association, capital contribution companies/units.
- Regarding implementation of internal audit functions: Not yet implemented

**I. Activities of the General Meeting of Shareholders**

Information about meetings and Resolutions / Decisions of the General Meeting of Shareholders (including resolutions of the General Meeting of Shareholders approved in the form of written opinions):

No	Resolution / Decision No.	Date	Details
1	Resolution of Annual General Meeting of Shareholders 2025	April 29, 2025	<p><b>Resolution 1:</b> The General Meeting of Shareholders approved the General Director's Report on the results of production and business activities in 2024 and the production and business plan for 2025.</p> <p><b>Resolution 2:</b> The General Meeting of Shareholders approved the Corporation's audited separate and consolidated financial statements for 2024.</p> <p><b>Resolution 3:</b> The General Meeting of Shareholders approved the Board of Directors' Management and Operation Report for 2024 and the 2025 Operation Plan.</p> <p><b>Resolution 4:</b> The General Meeting of Shareholders approved the Operation Report of the Board of Supervisors in 2024 and the Operation Plan of the Board of Supervisors in 2025</p> <p><b>Resolution 5:</b> The General Meeting of Shareholders approved the final remuneration of the Board of Directors and Board of Supervisors in 2024 and the remuneration plan for members of the Board of Directors and Board of Supervisors in 2025 according to the content of Submission No.62/2025/TTr-HDQT dated April 8, 2025 of the Board of Directors.</p> <p><b>Resolution 6:</b> The General Meeting of Shareholders approved the plan not to allocate funds and not to pay dividends to shareholders in 2024 according to the content of Submission No.61/2025/TTr-HDQT dated April 8, 2025 of the Board of Directors.</p> <p><b>Resolution 7:</b> The General Meeting of Shareholders approved the authorization for the Board of Directors to decide on the selection of an auditing unit to audit the 2025 financial statements according to the content of Submission No.63/2025/TTr-HDQT dated April 8, 2025 of the Board of Directors.</p> <p><b>Resolution 8:</b> The General Meeting of Shareholders fully authorized the Board of Directors and allowed the Board of Directors to authorize the Chairman of the Board of Directors or a member of the Board of Directors to consider, decide, and organize the implementation of issues approved by the General Meeting of Shareholders and to consider and decide on other matters within the authority of the General Meeting of Shareholders that arise and must be resolved between two annual General Meetings of Shareholders and to carry out related procedures according to regulations.</p> <p>The contents of the resolutions and authorizations under the 2025 Annual General Meeting of Shareholders resolution shall take effect from the date of approval and shall not be limited in validity until the General Meeting of Shareholders makes another decision to replace them.</p>



## II. Board of Directors (The 2025 Report):

### 1· Information about the Members of the Board of Directors (“BOD”):

No	Member of the Board of Director	Position (Independent Board Member, Non-Executive Board Member)	Date of appointment/ dismissal of members of the Board of Directors/individual member of the Board of Directors	
			Date of appointment	Date of dismissal
1	Mr. Nguyen Thai Dung	Chairman of the Board of Directors;	Apr 25, 2019	
2	Ms. Tran Hue Linh	Member of the Board of Director	May 06, 2022	
3	Ms. Tran Thi Tuyet Nhung	Member of the Board of Director	June 24, 2018	

### 2· Meetings of the Board of Directors:

No	Member of the Board of Directors	Number of the Board of Directors meetings attended	Attendance rate	Reason for not attending the meeting
1	Mr. Nguyen Thai Dung	16	100%;	
2	Ms. Tran Hue Linh	16	100%;	
3	Ms. Tran Thi Tuyet Nhung	16	100%;	

### 3· Supervisory activities of the Board of Directors to the Board of Management.

- The Board of Directors has fully and seriously performed its power and responsibilities according to the Corporation’s Charter. Thanks to the promotion of decentralization and authorization to the Board of Management so that the Board of Management can proactively make decisions in the daily business operations of the Corporation, in 2025, the Board of Management of the Corporation has tried with all its capacity, solidarity, and strictly complied with the policies of the Board of Directors.

- The Board of Directors of the Corporation has consistently worked alongside the Executive Board in all activities. They closely monitored the market, and provided timely instructions. For meetings related to policy planning and business production plan implementation, the Chairman of the Board of Directors attends or assigns members of the Board of Directors to attend meetings with the Executive Board and managers to make decisions and closely follow up solutions to resolve the difficulties of the Executive Board and ensure production and business activities.

- Monitor the implementation of Resolutions/Decisions issued by the Board of Directors.

- Monthly and quarterly, the General Director must send a report on the performance of tasks to the Chairman of the Board of Directors and recommendations and proposed solutions (if any).

- Perform other tasks of the Board of Directors as prescribed by law and the Charter of the Corporation.

**4. Activities of Board of Directors' Sub-committees (if any):** The Corporation does not establish a Sub-committee under the Board of Directors of the Corporation.

**5. Resolutions/Decisions of the Board of Directors in 2025:**

No	Resolution / Decision No.	Date	Details	Approval ratio
1.	Resolution No. 06/2025/NQ-HĐQT	Jan 09, 2025	Lending capital to Hanoi Trade Infrastructure Development Investment Joint Stock Company	100%
2.	Resolution No. 12/2025/NQ-HĐQT	Jan 15, 2025	Change of Chief Accountant of the Corporation	100%
3.	Resolution No. 25/2025/NQ-HĐQT	Feb 7, 2025	Change of General Director and Legal Representative of the Corporation	100%
4.	Resolution No. 34/2025/NQ-HĐQT	Feb 24, 2025	Change of authorized representative of capital contribution and participation in the Board of Directors of companies with capital contribution of the Corporation	100%
5.	Resolution No. 35/2025/NQ-HĐQT	Feb 24, 2025	Register to buy share in the offering of 4,390,000 shares to existing shareholders to increase the charter capital of Hanoi Trade Infrastructure Development Investment Joint Stock Company	100%
6.	Resolution No. 41/2025/NQ-HĐQT	Mar 10, 2025	Approval of the plan to organize the 2025 Annual General Meeting of Shareholders of the Corporation.	100%
7.	Resolution No. 47/2025/NQ-HĐQT	Mar 12, 2025	Appoint authorized representative of capital contribution and participate in Board of Directors and Supervisory Board at Bac Giang Trade Infrastructure Development Investment Joint Stock Company	100%
8.	Resolution No. 52/2025/NQ-HĐQT	Mar 28, 2025	Through the appointment of the account holder of the Corporation	100%
9.	Resolution No. 68/2025/NQ-HĐQT	Apr 21, 2025	Through the Decision on decentralization of authority of the Chairman of the Board of Directors and the Board of General Directors	100%
10.	Resolution No. 51/2025/NQ-HĐQT	Apr 28, 2025	Register to buy the number of shares entitled to buy in the share offering to increase the charter capital of Global Property Investment Corporation	100%
11.	Resolution No. 74/2025/NQ-HĐQT	June 27, 2025	Selection of Nhan Tam Viet Auditing Company Limited as the auditor to review the separate and consolidated financial statements for the interim period ending June 30, 2025, and the fiscal year ending December 31, 2025.	100%



12.	Resolution No. 82/2025/NQ-HĐQT	Aug 1, 2025	Approval of the adjustment to the delegated authority of the Chairman of the Board of Directors, the Board of Management, and the heads of units.	100%
13.	Resolution No. 89/2025/NQ-HĐQT	Sep 3, 2025	Approval of the adjustment to the delegated authority of the Chairman of the Board of Directors, the Board of Management, and the heads of units.	100%
14.	Resolution No. 102/2025/NQ-HĐQT	Oct 1, 2025	Approval of the change in the Director position at Hapro Import–Export One-Member Limited Liability Company.	100%
15.	Resolution No. 105/2025/NQ-HĐQT	Oct 8, 2025	Regarding the acquisition of shares from a shareholder of Hai Duong Technology and Product Joint Stock Company	100%

### III. Board of Supervisors in 2025:

#### 1· Information about Board of Supervisors (BOS) members:

No	Members of the Board of Supervisors	Position	Date of appointment/ dismissal of members of the Board of Supervisors	Qualification
1	Nguyen Hong Hai	Head of the Board of Supervisors	June 24, 2018	Bachelor of Economics
2	Vu Thi Quynh Trang	Member of Supervisory Board	June 24, 2018	Bachelor of Economics
3	Nguyen Trong Hien	Member of Supervisory Board	June 24, 2018	Master of Economics

#### 2· Meetings of the Board of Supervisors:

No	Members of the Board of Supervisors	Number of meetings attended	Attendance rate	Voting rate	Reason for not attending the meeting
1	Nguyen Hong Hai	2/2	100%;	100%;	
2	Vu Thi Quynh Trang	2/2	100%;	100%;	
3	Nguyen Trong Hien	2/2	100%;	100%;	

#### 3· Supervision activities of the Board of Supervisors over the Board of Directors, the Board of Management and shareholders:

The Board of Supervisors operated in compliance with the Corporation Charter and applicable laws. In 2025, the Board of Supervisors carried out its tasks, specifically including:

- + Monitor compliance/implementation of resolutions of the General Meeting of Shareholders.
- + Supervise the activities of the Board of Directors and the Board of Management;

- + Monitor the Corporation's compliance with State laws;
- + Periodically review the production and business activities of the Corporation according to the working program of the Board of Supervisors.
- + Conduct financial report appraisal and provide comments for the Board of Directors and the Executive Board of the Corporation to promptly correct, ensuring that reports are prepared in accordance with regulations, honestly and reasonably reflecting the financial situation and business activities of the Corporation.
- + The inspection and supervision work of the members of the Board of Supervisors is carried out continuously and systematically to promptly grasp the activities of the Corporation to help the division detect and overcome shortcomings in the management, operation and internal control systems.
- + Perform other tasks of the Board of Supervisors as prescribed by law and the Charter of the Corporation.

#### **4 · The coordination between the Board of Supervisors and the activities of the Board of Directors, the Board of Management and other managers.**

The Board of Supervisors has received close coordination from the Board of Directors, the Board of Management and other managers. The Board of Supervisors has received all necessary information and documents for inspection and supervision work as well as sent staff to work with the Board of Supervisors when requested. The Board of Supervisors maintained its independence in its inspection and supervision activities.

#### **5 · Other activities of the Board of Supervisors: None**

#### **IV. The Executive Board/ the Board of Management:**

No	Member of the Executive Board/ the Board of Management	Date of birth	Qualification	Date of appointment/dismissal
1	Ms. Duong Thi Lam - General Director	November 01, 1977	Bachelor of Accounting.	Appointed General Director from March 01, 2025
2	Ms. Do Tue Tam - Deputy General Director	February 07, 1980	Master of Banking and Finance	Appointed from December 02, 2019
3	Mr. Vu Thanh Son - General Director	April 20, 1964	Master of International Business Administration	Dismissed from March 01, 2025
4	Mr. Le Anh Tuan - Deputy General Director	July 04, 1971	Bachelor of Foreign Economic Relations	Dismissed from October 1, 2025

#### **V. Chief Accountant**

Full name	Date of birth	Professional qualifications	Date of appointment/dismissal
Ms. Duong Thi Lam	November 01, 1977	Bachelor of Accounting.	Dismissed from Jan 15, 2025
Ms. Nguyen Thu Hang	January 13, 1985	Bachelor of Accounting/Business Economics	Appointed from Jan 15, 2025



## **VI. Training on Corporate Governance:**

Training courses on corporate governance for members of the Board of Directors, members of the Board of Supervisors, General Director, Deputy General Director, other managers and Secretary of the Corporation participated in accordance with the corporate governance regulations: Members of the Board of Directors, members of the Board of Supervisors, members of the Board of Management, heads of departments and other managers have participated in internal training courses organized by the Corporation to continuously improve their management and business operations capacity and professional capacity.

## **VII. List of stakeholders of public companies (2025 Report) and transactions of stakeholders of the Company with the Company itself**

**1. List of Stakeholders of the Company:** *Details according to attached Appendix 01*

**2. Transactions between the Company and Stakeholders of the Company; or between the Company and major shareholders, insiders, and related persons of insiders:** *Details according to attached Appendix 02*

**3. Transactions between the Company insiders, related parties of insiders and Subsidiaries, Companies controlled by the Company:** None

**4. Transactions between the Company and other parties:**

4.1. Transactions between the Company and companies in which members of the Board of Directors, members of the Board of Supervisors, Directors (General Director) and other managers have been and are founding members or members of the Board of Directors, Executive (General Director) Directors within the past three (03) years (as of the time of reporting): None

4.2. Transactions between the Company and companies in which related parties of members of the Board of Directors, members of the Board of Supervisors, Directors (General Director) and other managers are members of the Board of Directors or Executive (General Director) Directors: None

4.3. Other transactions of the Company (if any) that may bring material or non-material benefits to members of the Board of Directors, members of the the Board of Supervisors, Directors (General Director) and other managers: None

## **VIII. Stock transactions of insiders and related persons of insiders (2025 Report):**

**1. List of insiders and related persons of insiders:** *Details according to attached Appendix 03*

**2. Transactions of insiders and related persons on the Corporation's shares:** None

**IX. Other issues to note:** None

### **Recipient:**

- As above;
- Board of Directors;
- Board of Management;
- Board of Supervisors;
- Save: VT.

**CHAIRMAN OF THE BOARD OF DIRECTORS**

  
**Mr. Nguyen Thai Dung**





# Appendix 01: List of Stakeholders of the Company

No	Name of organization / individual	Securities trading account (if any)	Position at the company (if any)	NSH Certificate Number*, date of issue, place of issue	Head office address/Contact address	The starting time as the Stakeholder	The closing time as the Stakeholder	Reason	Relationship with the Corporation
I	Mr. Nguyen Thai Dung		Chairman of the Board of Directors;			April 25, 2019			Insider
II	Tran Hue Linh		Member of the Board of Directors			May 06, 2022			Insider
III	Tran Thi Tuyet Nhung		Member of the Board of Directors			June 24, 2018			Insider
IV	Nguyen Hong Hai		Head of the Board of Supervisors			June 24, 2018			Insider
V	Vu Thi Quynh Trang		Member of Board of Supervisors			June 24, 2018			Insider
VI	Nguyen Trong Hien		Member of Supervisory Board			June 24, 2018			Insider
VII	Vu Thanh Son					June 24, 2018	Dismissed from March 01, 2025		

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VIII	Duong Thi Lam		General Director			Appointed General Director from March 01, 2025			Insider Appointed General Director from March 01, 2025
IX	Do Tue Tam		Deputy General Director			December 02, 2019			Insider
X	Nguyen Thu Hang		Chief Accountant			Appointed Chief Accountant from Jan 15, 2025			Insider
XI	Le Anh Tuan					August 03, 2020	Dismissed from October 01, 2025		Insider
XII	Chu Huy Tung		Person in charge of administration			April 17, 2023			Insider
XIII	<b>TỔ CHỨC</b>								
1	MOTOR N.A Vietnam Co., Ltd.								(A major shareholder owning more than 10% of charter capital)



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2	Hoa Hai Trading Services Joint Stock Company								(A major shareholder owning more than 10% of charter capital)
3	Thanh Cong Trading Car Limited Company								(A major shareholder owning more than 10% of charter capital)
4	Hapro Handicrafts Import Export and Trader Tourism Joint Stock Company								Subsidiary
5	Hapro Vodka Joint Stock Company								Subsidiary
6	Hai Duong Technology Products Joint Stock Company								Subsidiary
7	Binh Phuoc Cashew Production Processing Import Export Joint Stock Company								Subsidiary

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8	Hanoi Trade Infrastructure Development Investment Joint Stock Company								Subsidiary
9	Bac Giang Trade Infrastructure Development Investment Joint Stock Company								Subsidiary
10	Chu Dau Ceramic Joint Stock Company								Associated Company
11	An Phu Hung Import Export Trading Joint Stock Company								Associated Company
12	Hapro Information Joint Stock Company								Associated Company
13	Long Bien Joint Stock Company								Associated Company
14	Asia Tower Company Limited								Associated Company
15	Trang Thi Hotel Joint Stock Company								Associated Company



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16	Hanoi Trade and Tourist Development Joint Stock Company								Associated Company
17	Hanoi Agricultural Import Export Service Joint Stock Company								Associated Company
18	Buoi Market Services and Trading Investment Joint Stock Company								Associated Company
19	Hanoi Foodstuff Joint Stock Company								Associated Company
20	Thuy Ta Joint Stock Company								Associated Company
21	Thuy Ta Food Joint Stock Company								Associated Company
22	Livestock Production and Trading Joint Stock Company								Associated Company
23	Chu Dau Hai Duong Porcelain Ceramics Joint Stock Company								The Company with capital contribution

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24	Hanoi Trading Service Fashion Joint Stock Company								The Company with capital contribution
25	VNN Trading and Investment Joint Stock Company								VNN Trading and Investment Joint Stock Company
26	Hanoi Milk Joint Stock Company								Hanoi Milk Joint Stock Company
27	Global Property Investment Corporation								Global Property Investment Corporation
28	Construction Investment And Trading - Cointra Joint Stock Company								The Company with capital contribution
29	Trang Investment and Trading Company Limited								The Company with capital contribution
30	Tan My Production Trading and Services Joint Stock Company								The Company with capital contribution



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31	Nga Tu So Market Trade Center Joint Venture								The Company with capital contribution
32	Lang Yen Trading Joint Stock Company								The Company with capital contribution
33	Viet Ha Cashew Import Export Joint Stock Company								The Company with capital contribution
34	Intimex Vietnam Joint Stock Company								With the same parent company
35	Thang Long Wine Joint Stock Company								The Company with the same key leadership





**Appendix 02: Transactions between the Company and Stakeholders of the Company; or between the Company and major shareholders, insiders, and related persons of insiders**

No	Name of organization / individual	Relationship with the company	NSH Certificate Number*, date of issue, place of issue	Head office address/ Contact address	Time of transaction with the Company	Resolution/Decision No. approved by the General Meeting of Shareholders/Board of Directors... (if any, specify the date of issue)	Content, quantity, total transaction value	Note.
1	Asean Securities Corporation	The affiliated organizations of the insider			Apr 01, 2025	Resolution No. 41/2025/NQ-HĐQT dated Mar 10, 2025	Contract for the Organization of the 2025 Annual General Meeting of Shareholders No. 18/2025/HĐTV/HAP RO-ASEAN SECURITIES.	
2	Hanoi Trade Infrastructure Development Investment Joint Stock Company	Subsidiary			Jan 09, 2025	Resolution No. 06/2025/NQ-HĐQT dated Jan 09, 2025	Providing loans to Hanoi Trade Infrastructure Development Investment Joint Stock Company under Contracts No. 01, 02, 03, 04, and 05.	





Appendix 03: List of insiders and related persons of insiders

No	Full Name	Securities trading account (if any)	Position at the company (if any)	ID card/Passport number, date of issue, place of issue	Contact address	Number of shares owned at the end of the period	Period shares ownership ratio at the end of the period	Note.
I	Mr. Nguyen Thai Dung		Chairman of the Board of Directors;					
<i>Related Person Of Mr. Nguyen Thai Dung</i>								
1	Nguyen Thai Hung							Biological father
2	Nguyen Thi Nga							Biological mother:
3	Nguyen Van Hy							Father in law (Died)
4	Nguyen Thi Hong Cam							Mother in law
5	Nguyen Thi Thu Hien							Wife
6	Nguyen Minh Chau							Biological child
7	Nguyen Minh Thuy							Biological child
8	Nguyen Thai Duong							Biological child
9	Nguyen Thanh Son							Brother
10	Nguyen Thi Bich Hanh							Sister in law

Appendix 03: List of insiders and related persons of insiders

11	Thang Long Wine Joint Stock Company								Mr. Dung is a member of the Board of Directors.
12	Long Bien Trading Investment Joint Stock Company								Mr. Dung is Chairman of the Board of Directors.
13	Asean Jewelry Joint Stock Company								Mr. Dung is Chairman of the Board of Directors.
14	Hanoi Trading Service Fashion Joint Stock Company								Mr. Dung is Chairman of the Board of Directors.
15	Hanoi Foodstuff Joint Stock Company								Mr. Dung is the Director of the Company.
16	Thuy Ta Joint Stock Company								Mr. Dung is the Director of the Company.
II	Tran Hue Linh			Member of the Board of Directors					
<i>Related Persons Of Ms. Tran Hue Linh</i>									
1	Nguyen Thi Ngan Hoa								Biological mother.



Appendix 03: List of insiders and related persons of insiders

2	Nguyen Thanh Trung									Husband
3	Nguyen Tran Trung Hieu									Son
4	Nguyen Tran Bao Ngoc									Daughter (young)
5	Tran Le Thuy									Younger sister
6	Tran Ngoc My									Younger sister
7	Tran Van Luyen									Brother in law
8	Ha Manh Hung									Brother in law
9	Hanoi Foodstuff Joint Stock Company									Ms. Linh is a member of the Board of Directors.
10	120 Mechanical Joint Stock Company									Ms. Linh is a member of the Board of Directors.
11	Thang Long Wine Joint Stock Company									Ms. Linh is Head of the Board of Supervisors.
12	Hanoi Trading Service Fashion Joint Stock Company									Ms. Linh is Head of the Board of Supervisors.

**Appendix 03: List of insiders and related persons of insiders**

III	Tran Thi Tuyet Nhung		Member of the Board of Directors					
Related Persons Of Ms. Tran Thi Tuyet Nhung								
1	Nguyen Thi Bang Tam							Biological mother:
2	Nguyen Quang Minh							Biological child
3	Nguyen Minh Anh							Biological child
4	Hoan Kiem Tourism And Trading Company Limited							Ms. Nhung is the Director.
5	Thang Long Gtc Joint Stock Company							Ms. Nhung is a member of the Board of Directors.
6	Vietnam Broadcasting Tower Investment Joint Stock Company							Ms. Nhung is a member of the Board of Directors.
7	Fujimart Vietnam Retail Company Limited							
IV	Nguyen Hong Hai		Head of the Board of Supervisors					



### Appendix 03: List of insiders and related persons of insiders

<i>Related Persons Of Ms. Nguyen Hong Hai</i>										
1	Nguyen Thang Loi									Biological father
2	Truong Hong Thi									Biological mother:
3	Le Ngoc Thang									Husband
4	Le Nguyen Hoang Duy									Biological child
5	Le Quoc Trieu									Biological child
6	Nguyen Chien Thang									Brother
7	Nguyen Mai Hong									Ms.
8	Nguyen Hai Ha									Ms.
9	Asean Securities Corporation	032P000001						11,584,600	5.27%;	Ms. Hai is Chairwoman of the Board of Directors.
10	Thang Loi Hotel Joint Stock Company									Ms. Hai is Deputy General Director.
11	Ngoc Minh Real Estate Services Company Limited									Ms. Hai is Chairwoman of the Board of Directors.

Appendix 03: List of insiders and related persons of insiders

12	Cesc Construction Consulting Services Joint Stock Company								Ms. Hai is Chairwoman of the Board of Directors.
V	Vu Thi Quynh Trang		Members of the Board of Supervisors						
<i>Related Persons Of Ms. Vu Thi Quynh Trang</i>									
1	Vu Huu Thang								Father
2	Nguyen Thi Hoa								Mother
3	Luu Bich Thuy								Mother in law
4	Vu Minh Tri								Younger brother
5	Tran Thi Minh Phuong								Brother's wife
6	Han Ngoc Anh								Husband
7	Han Khanh Linh								Child
8	Han Anh Khoa								Child
9	Ha Noi Tourist Service Joint Stock Company								Ms. Trang is a member of the Board of Directors.
10	Minh Phu Development Consulting Company Limited								Ms. Trang is a member of the Board of Directors.

Appendix 03: List of insiders and related persons of insiders

11	VHSC Supermarket Joint Stock Company (Vietnam)								Ms. Trang is Chairwoman of the Board of Directors.
VI	Nguyen Trong Hien								
<i>Related persons of Mr. Nguyen Trong Hien</i>									
1	Trinh Thi Dieu Huong								Wife
2	Nguyen Huy Hoang								Biological child
3	Nguyen Diep Chi								Biological child
4	Trinh Ke Thang								Father in law
5	Nguyen Thi Lan								Mother in law
6	Nguyen Thi Tuyet								Older sister
7	Nguyen Thi Huong								Older sister
8	Nguyen Xuan Thong								Brother in law
9	Nguyen Van Dung								Brother in law
VII	Vu Thanh Son								Mr. Son ceased to be a member of the Board of Directors from May 5,



Appendix 03: List of insiders and related persons of insiders

										2023. Mr Son ceased to be General Director from March 01, 2025
<i>Related persons of Mr. Vu Thanh Son</i>										
1	Vu Van Bot									Biological father
2	Le Thi Vang									Biological mother: (passed away in June 2024)
3	Nguyen Thi Hau									Wife
4	Vu Thi Thu Linh									Biological child
5	Vu Nguyen Tram Anh									Biological child
6	Vu Thi Ha									Younger sister
7	Vu Phuong Cha									Younger sister
8	Vu Thi Hai Ly									Younger sister
9	Vu Hong Phong									Younger sister
10	Nguyen Van Huong									Father in law (passed away)
11	Giap Thi Van									Mother in law (passed away)

Appendix 03: List of insiders and related persons of insiders

12	On Quoc Tu									Brother in law
13	Nguyen Thi Thanh Hieu									Sister in law
14	Nguyen Ha Noi									Sister in law
VIII	Duong Thi Lam					General Director				Appointed from March 01, 2025
<i>Related persons of Ms. Duong Thi Lam</i>										
1	Duong Xuan Thanh									Biological father (passed away in May 2025)
2	Doan Thi Cong									Biological mother:
3	Duong Xuan Thuy									Younger sister
4	Bui Thi Tuoi									Mother in law
5	Dao Tien Luc									Husband
6	Dao Hong Phuc									Biological child
7	Dao Binh An									Biological child (Still young)
8	Dao Minh Tam									Biological child (Still young)
9	Dao Minh Duc									Biological child (Still young)

**Appendix 03: List of insiders and related persons of insiders**

10	Duong Thi Thuy Lan								Younger sister
11	Bui Tri Cong								Brother in law
12	Duong Thi Bich Le								Younger sister
13	Ton Luong Anh								Brother in law
14	Hanoi FoodStuff Joint Stock Company								Ms. Lam is Chairwoman of the Board of Directors.
15	Anloc Trading And Services Production Company Limited								Ms. Lam is Chairwoman of the Company
16	Hanoi Book Joint Stock Company								Ms. Lam is Chairwoman of the Board of Directors.
17	Bac Qua Trading and Services Joint Stock Company								Ms. Lam is Chairwoman of the Board of Directors
18	Hapro Import Export Member Company Limited								Ms. Lam has been the Director of the Company since October 1, 2025



Appendix 03: List of insiders and related persons of insiders

IX	Do Tue Tam		Deputy General Director				2,000	0.0009%;	Do Tue Tam
<i>Related persons of Ms. Do Tue Tam</i>									
1	Do Xuan Tuu								Biological father
2	Le Thi Chinh								Biological mother:
3	Nguyen Huu Thuc								Husband
4	Nguyen Huu Thanh								Biological child
5	Nguyen Cam Tu								Biological child
6	Do Thi Lan Chi								Younger sister
7	Do Thi Khanh Thu								Younger sister
8	Nguyen Huu Tuan								Father in law
9	Nguyen Thi Xim								Mother in law
10	Le Doan Phuc								Brother in law
11	Doan Thanh Tuan								Brother in law
12	Global Property Investment Corporation								Ms. Tam is a member of the Board of Supervisors
13	Thang Long Wine Joint								Ms. Tam is the Director.

## Appendix 03: List of insiders and related persons of insiders

[illegible]

Appendix 03: List of insiders and related persons of insiders

3	Le Thi Huong Trang								Biological child
4	Le Duc Anh								Biological child
5	Le Thi Lien								Younger brother
6	Le The Tien								Younger brother
7	Thach Thi Ninh								Sister in law
8	Le Xuan Truong								Brother in law
9	Nguyen Trong An								Son-in-law
10	Binh Phuoc Cashew Production Processing Import Export Joint Stock Company								Mr. Tuan ceased to be Director from October 1, 2025.
11	Hapro Import Export One Member Company Limited								Mr. Tuan ceased to be Director from October 1, 2025.
XI	Nguyen Thu Hang	044C665503	Chief Accountant			2.000	0,0009%		Appointed Chief Accountant from Jan 15, 2025



**Appendix 03: List of insiders and related persons of insiders**

1	Nguyen Xuan Dao								Biological father
2	Tran Thi Phan								Biological mother
3	Nguyen Binh Ca								Husband
4	Nguyen Thanh Dat								Biological child
5	Nguyen Minh Khoi								Biological child
6	Nguyen Quang Huy								Older Brother
7	Nguyen Thi Luyen								Sister in law
8	Nguyen Xuan Trinh								Father in law
9	Do Thi Minh								Mother in law
10	Do Thi Lan								Sister in law
11	Nguyen Bang Cuong								Brother in law
12	Nguyen Trung Kien								Brother in law
13	Tran Duy Chien								Brother in law
14	Dinh Vu Hai Ngoc								Sister in law
15	Chu Dau Ceramic Joint Stock Company								Member of Supervisory Board

Appendix 03: List of insiders and related persons of insiders

16	Hapro Handicrafts Import Export and Trader Tourism Joint Stock Company								Head of the Board of Supervisors
17	Bac Giang Trade Infrastructure Development Investment Joint Stock Company								Member of Supervisory Board
18	Hanoi Trade Infrastructure Development Investment Joint Stock Company								Member of Supervisory Board
19	Hapro Ecological Furniture Joint Stock Company								Head of the Board of Supervisors
20	Hai Duong Technology Products Joint Stock Company								Head of the Board of Supervisors
21	Hanoi Agricultural Import Export Service Joint								Member of the Board of Directors

Appendix 03: List of insiders and related persons of insiders

	Stock Company								
XII	Chu Huy Tung		Person in charge of corporate governance						
<i>Related persons of Mr. Chu Huy Tung</i>									
1	Chu The Vinh								Biological father
2	Nguyen To Dung								Biological mother:
3	Nguyen Van Bich								Father in law
4	Trinh Thi Nhat								Mother in law
5	Nguyen Thi Binh								Wife
6	Chu Hoang Nam								Child (young)
7	Duc Binh Service Development Company Limited (formerly Dai Phat Development and Investment Company Limited)								Related Organization - Mr. Tung is Director



### Appendix 03: List of insiders and related persons of insiders

8	3-2 Automobile Mechanical Joint Stock Company									Related Organization - Mr. Tung is a Member of the Board of Directors
9	Nghe An Pharmaceutica I - Medical Supplies Joint Stock Company									Related Organization - Mr. Tung is the Person in charge of corporate governance
10	Transport And Chartering Corporation									Related Organization - Mr. Tung is the Person in charge of corporate governance
11	Thang Long Wine Joint Stock Company									Related Organization - Mr. Tung is the Person in charge of corporate governance
12	Hanoi Foodstuff Joint Stock Company									Related Organization - Mr. Tung is the Person in charge of corporate governance

**Appendix 03: List of insiders and related persons of insiders**

<b>XII</b>	<b>Vietnam N.A Motor Company Limited</b>	<b>032C010012</b>					<b>143,000,000</b>	<b>65%;</b>	<b>Parent company of the Corporation</b>
<b>XIII</b>	<b>Trade Union Of Hanoi Trade Joint Stock Corporation</b>								<b>Political and social organization of public companies</b>
<b>XIV</b>	<b>Youth Union Of Hanoi Trade Joint Stock Corporation</b>								<b>Political and social organization of public companies</b>