

**HANOI SOAP  
JOINT STOCK COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

No: **46** /XPHN-TCKT

Hanoi, **12** February 2026

About: *Explanation of interest in 2025  
and after-tax profit differentials  
compared to the same period in 2024*

**To: HANOI STOCK EXCHANGE**

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the profit in 2025 and the reasons for the difference in profit after tax compared to the same period last year as follows:

The Company's production and business situation in 2025 has generally had a positive change from the strong implementation of commercial business to increase revenue and part of profit. However, there are still many difficulties in finding consumption markets, leading to low sales volume, making revenue not compensate for costs.

Revenue in 2025 is 2.5 times higher than in 2024. Selling expenses and business management expenses in 2025 will only increase slightly compared to 2024 because the Company has reduced costs. In 2025, the Company has received 5.3 billion in dividends from capital contribution with Xavinco Real Estate Company.

Profit in 2025 is a profit of 36.8 million VND compared to a loss of - 7,167.4 million VND in 2024.

With this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

***Thank you very much!***

**Recipients:**

- As above
- Filed: Admin office, F&A Dept.



**DIRECTOR**

**Le Viet Phuong**