

**SOUTH BOOKS AND EDUCATIONAL
EQUIPMENT JOINT STOCK COMPANY***Independence – Freedom – Happiness*No: ...127.../SMN-KTTV

Ref: Explanation of variances in business results for 2025
compared to the same period last year and between pre-
audit and post-audit figures.

*Ho Chi Minh City, March 26th, 2026***To:****- State Securities Commission of Vietnam;****- Hanoi Stock Exchange**

- Based on Circular No, 96/2020/TT-BTC dated November 16th, 2020, issued by the Ministry of Finance regarding the guidelines for information disclosure on the securities market;

- Based on the actual situation at Southern Books and Educational Equipment Joint Stock Company;

Southern Books and Educational Equipment Joint Stock Company, stock code SMN, hereby reports and explains the variances in business results for 2025 compared to the same period of the previous year, as well as the differences between pre-audit and post-audit figures of 5% or more, as follows:

Indicator	2025	2024	Change
Net revenue from sales and service provision	333.336.228.698	464.083.605.533	-28%
Net profit after corporate income tax	731.880.866	9.250.938.640	-92%

The profit after corporate income tax (PAT) in 2025 was VND 731,880,866, compared to VND 9,250,938,640 in the same period of 2024, representing a decrease of VND 8,519,057,774, equivalent to a 92% decline year-on-year. The primary reason for this decrease is that the Company recognized provisions for textbooks, teacher's books, and reference books not belonging to the "Kết nối tri thức với cuộc sống" series, as well as for History and Geography books due to changes in administrative boundaries.

The profit after corporate income tax before audit was VND 3,475,235,900, down 78.9%, mainly due to the auditor's recommendation to increase the provision rates for textbooks (from 6% to 7%) and workbooks (from 20% to 33%) of the "Chân Trời Sáng Tạo" series.

Respectfully submitted./..

Recipients:

- As above;
- Accounting and Finance Department;
- Archived: Administration Department,

Chief Executive Officer



[Signature]

Do Thị Mai Anh