

RESOLUTION
OF THE 2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

GENERAL MEETING OF SHAREHOLDERS
HANOI TRADE JOINT STOCK CORPORATION

Pursuant to:

- Law on Enterprises 2020 and guiding documents for its implementation;
- the Charter on organization and operation of Hanoi Trade Joint Stock Corporation (the "Corporation");
- the Minutes of the 2026 Annual General Meeting of Shareholders of the Corporation dated May 08, 2026.

RESOLVES

Article 1. The General Meeting of Shareholders ("GMS") of the Corporation voted to approve the following Resolutions:

1. **RESOLUTION 1:** The GMS approves the Report of the Executive Board on the results of production and business activities in 2025, orientations and tasks for 2026.
2. **RESOLUTION 2:** The GMS approves the separate financial statements and consolidated financial statements audited for 2025 of the Corporation.
3. **RESOLUTION 3:** The GMS approves the governance and performance of the Board of Directors ("BOD") in 2025, and the operating plan for 2026.
4. **RESOLUTION 4:** The GMS approves the operational report of the Board of Supervisors in 2025 and the Board of Supervisors' operating plan for 2026.
5. **RESOLUTION 5:** The GMS approves the finalization of remuneration for the BOD and the Board of Supervisors in 2025 and the remuneration plan for members of the BOD and the Board of Supervisors in 2026 according to the contents of Proposal No. 11/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors, specifically as follows:

5.1. Remuneration for members of the BOD and the Board of Supervisors of the Corporation in 2025 (From January 01, 2025 to December 31, 2025, including 12 months of remuneration and 01 month of remuneration on the occasion of the Lunar New Year) is: 208,000,000 VND (inclusive of PIT), specifically:

- Total remuneration of the BOD in 2025: 143,000,000 dong
- Total remuneration of the Board of Supervisors in 2025: 65,000,000 dong

5.2. Remuneration plan for 2026:

5.2.1. Board of Directors:

- Chairman of the BOD: 5,000,000 dong/month.



- Member of the BOD: 3,000,000 dong/person/month.

5.2.2. Board of Supervisors:

- Head of the Board of Supervisors: 3,000,000 dong/month

- Member of the Board of Supervisors: 1,000,000 dong/person/month

6. **RESOLUTION 6:** The GMS approves the plan not to appropriate funds and not to distribute dividends to shareholders in 2025 according to the contents of Submission No. 12/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors.
7. **RESOLUTION 7:** The GMS approves authorizing the BOD to decide on the selection of an auditing firm to audit the 2026 financial statements according to the contents of Submission No. 13/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors.
8. **RESOLUTION 8:** The GMS approves the amendment and supplementation of the Company's Charter according to the contents of Submission No. 14/2026/ TTr-HDQT dated April 17, 2026 of the Board of Directors.
9. **RESOLUTION 9:** The GMS fully authorizes the BOD and permits the BOD to authorize the Chairman of the BOD or another member of the BOD to consider, decide, and organize the implementation of matters approved by the GMS and to consider and decide on other matters within the authority of the GMS arising for resolution between two annual GMS meetings, and to carry out relevant procedures in accordance with regulations.

The contents of the resolution and authorizations under the resolution of the 2026 Annual General Meeting of Shareholders take effect from the date of approval and remain effective without time limit until otherwise replaced by another decision of the General Meeting of Shareholders.

Article 2: This Resolution takes effect from the signing date.

Shareholders, the Board of Directors, the Board of Supervisors, the Executive Board, Heads of departments/divisions/branches/subordinate units of the Corporation, and relevant individuals shall be responsible for implementing this Resolution./.

Recipients:

- As in Article 2 (for implementation);
- Archived at Administration Office, BOD;

ON BEHALF OF THE GENERAL
MEETING OF SHAREHOLDERS

CHAIRPERSON



NGUYEN THAI DUNG



MINUTE OF MEETING OF
2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

Date: May 08, 2026

Company Name : HANOI TRADE JOINT STOCK CORPORATION (The
"Corporation")

Head Office : No. 38 - 40 Le Thai To, Hoan Kiem District, Hanoi City.

Enterprise Code : 0100101273

Time : From 08:00 AM on May 08, 2026

Venue : 7th Floor Hall, Corporation's Head Office, No. 38 - 40 Le Thai To,
Hoan Kiem District, Hanoi City.

Meeting Agenda:

1. Report of the Board of Management on the business and production results in 2025, and the business plan for 2026;
2. Audited separate and consolidated financial statements of 2025;
3. Report on corporate governance and the operational results of the Board of Directors ("BOD") in 2025 and the operational plan of the BOD in 2026;
4. Report on the operations of the Head of Supervisory Board in 2025 and the operational plan of the Supervisory Board in 2026;
5. Proposal on the approval of the remuneration settlement for members of the BOD and the Supervisory Board in 2025 and the remuneration budget for members of the BOD and the Supervisory Board in 2026;
6. Proposal on profit distribution of 2025;
7. Proposal on the selection of an audit firm for the 2026 financial statements;
8. Proposal on the amendment and supplement to the Charter on Organization and Operation of the Corporation;
9. Other matters within its competence (if any);
10. Approval of the Meeting Minutes and the Resolution of the 2026 Annual General Meeting of Shareholders (AGM).

Proceedings of the Meeting:

A. OPENING OF THE GENERAL MEETING AND ATTENDEES:

I. Opening of the Meeting:

The General Meeting heard Ms. Do Tue Tam – Deputy General Director of the Corporation, on behalf of the Organizing Committee, deliver the opening speech of the General Meeting.

II. Attendees of the Meeting:



1. Shareholders:

All shareholders currently owning shares of the Corporation as of the record date of April 09, 2026.

2. Members of the Board of Directors:

- Mr. Nguyen Thai Dung – Chairman of the BOD;
- Ms. Tran Hue Linh – Member of BOD

3. Members of the Supervisory Board:

- Mr. Nguyen Trong Hien – Member of the Supervisory Board.

4. Members of the Board of Management include:

- Ms. Duong Thi Lam – General Director;
- Ms. Do Tue Tam – Deputy General Director;
- Ms. Nguyen Thi Duyen – Chief Accountant.

III. Report on Shareholder Eligibility Check:

At 08:30 AM, the General Meeting heard Mr. Nguyen Trung Dung – Representative of the Shareholder Eligibility Checking Committee – report on the results of the shareholder eligibility check.

- Total number of shareholders entitled to attend the meeting: 409 shareholders, total owned shares: 219,958,600 shares, representing to 100% of the total shares with voting rights.
- The number of shareholders attending the General Meeting is 34 shareholders, representing 217,547,341 shares, equivalent to 98,9038% of the total shares with voting rights.
- Number of absent shareholders: 375 shareholders, representing 2,411,259 shares, equivalent to 1,0962% of the total shares with voting rights.

* At 09:40 AM:

- The number of shareholders attending the General Meeting is 35 shareholders, representing 217,550,741 shares, equivalent to 98,9053% of the total shares with voting rights.
- Number of absent shareholders: 374 shareholders, representing 2,407,859 shares, equivalent to 1,0947% of the total shares with voting rights.

Pursuant to the Law on Enterprises 2020 and the Charter on Organization and Operation of the Corporation, the number of officially attending and authorized shareholders eligible to attend the 2026 Annual General Meeting of Shareholders of the Corporation ensures that the 2026 Annual General Meeting of Shareholders is duly convened and valid.

B. CONTENT OF THE MEETING:

I. The Meeting approves the Working and Voting Regulations of the General Meeting:

Ms. Do Tue Tam sought the General Meeting's approval of the Working Regulations of the General Meeting.

The General Meeting voted by raising voting cards and approved the Working Regulations of the General Meeting.

Shareholders' discussion: None.

General Meeting voting results:

Approved: 217.547.341 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions (No opinion): 0 votes, representing to 0% of the votes cast at the meeting.

II. The General Meeting approves the Presidium, the Secretariat, and the Vote Counting Committee:

1. The Presidium:

- Mr. Nguyen Thai Dung – Chairman of the BOD – Chairperson of the Meeting;
- Ms. Duong Thi Lam – General Director – Member of the Presidium.

2. The Secretariat:

- Ms. Luong Thi Khanh – Head of the Committee;
- Mr. Chu Huy Tung – Member.

3. The Vote Counting Committee:

- Mr. Dang Thanh Tung – Head of the Committee;
- Ms. Nguyen Thi Duyen – Member;
- Mr. Nguyen Trung Dung – Member.

The General Meeting voted by raising voting cards and approved the Presidium, the Secretariat, and the Vote Counting Committee.

Shareholders' discussion: None.

General Meeting voting results:

Approved: 217.547.341 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

III. The General Meeting approves the Meeting Agenda:

The General Meeting heard Mr. Nguyen Thai Dung – Chairperson of the Meeting present to the AGM for approval the content of the Meeting Agenda.

The General Meeting voted by raising voting cards and approved the Meeting Agenda.

Shareholders' discussion: None.

General Meeting voting results:

Approved: 217.547.341 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

IV. Reports and Proposals presented at the General Meeting:

1. The General Meeting heard Ms. Duong Thi Lam – General Director of the Corporation present:

- Report of the Executive Management on the business and production results in 2025, and the business plan for 2026;
- Audited separate and consolidated financial statements of 2025.

Shareholders' discussion: None.

2. The General Meeting heard Mr. Nguyen Thai Dung – Chairperson of the Meeting present: Report on corporate governance and the operational results of the BOD in 2025 and the operational plan of the BOD in 2026.

Shareholders' discussion: None.

3. The General Meeting heard Ms. Tran Hue Linh – Member of the BOD present:
 - Proposal No. 11/2026/TTr-HDQT dated April 17, 2026 of the BOD on the approval of the remuneration settlement for members of the BOD and the Supervisory Board in 2025 and the remuneration budget for members of the BOD and the Supervisory Board in 2026;
 - Proposal No. 12/2026/TTr-HDQT dated April 17, 2026 of the BOD on the profit distribution plan for 2025;
 - Proposal No. 14/2026/TTr-HDQT dated April 17, 2026 of the BOD on the amendment and supplement to the Charter on Organization and Operation of the Corporation.

Shareholders' discussion: None.

4. The General Meeting heard Mr. Nguyen Trong Hien – Member of the Supervisory Board – present:
 - Report on the operations of the Supervisory Board in 2025 and the operational plan of the Supervisory Board in 2026;
 - Proposal No. 13/2026/TTr-BKS dated April 17, 2026 of the Supervisory Board on the selection of an audit firm for the 2026 financial statements.

Shareholders' discussion: None.

V. Voting section to pass the Resolutions:

After hearing the Reports, Proposals, and discussions at the General Meeting, the 2026 Annual General Meeting of Shareholders of the Corporation voted by raising voting cards and passed the following resolutions:

1. RESOLUTION 1: The AGM approves the Report of the Board of Management on the business and production results in 2025 and the business plan for 2026.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

2. RESOLUTION 2: The AGM approves the audited separate and consolidated financial statements of 2025 of the Corporation.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 99.9302% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

3. RESOLUTION 3: The AGM approves the Report on corporate governance and the operational results of the Board of Directors in 2025, and the operational plan in 2026.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

4. RESOLUTION 4: The AGM approves the Report on the operations of the Supervisory Board in 2025 and the operational plan of the Supervisory Board in 2026.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 99.9302% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

5. RESOLUTION 5: The AGM approves the remuneration settlement for the BOD and Supervisory Board in 2025 and the remuneration plan for members of the BOD and Supervisory Board in 2026 according to Proposal No. 11/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors, specifically as follows:

- 5.1. **The remuneration for members of the BOD and Supervisory Board of the Corporation in 2025** (From January 01, 2025 to December 31, 2025, including 12 months of remuneration and 01 month of bonus remuneration for the Lunar New Year) is: 208,000,000 VND (inclusive of PIT), specifically:

- Total BOD remuneration in 2025: 143,000,000 VND

- Total Supervisory Board remuneration in 2025: 65,000,000 VND

5.2. Remuneration plan for 2026:

5.2.1 Board of Directors:

- Chairman of the BOD: 5,000,000 VND/month;

- Members of the BOD: 3,000,000 VND/person/month.

5.2.2 Supervisory Board:

- Head of the Supervisory Board: 3,000,000 VND/month;

- Members of the Supervisory Board: 1,000,000 VND/person/month.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

6. RESOLUTION 6: The AGM approves the plan not to appropriate funds and not to pay dividends to shareholders in 2025 according to Proposal No. 12/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 99.9302% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

7. RESOLUTION 7: The AGM approves the authorization to the BOD to select an audit firm for the 2026 Financial Statements according to Proposal No. 13/2026/TTr-BKS dated April 17, 2026 of the Supervisory Board.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

8. RESOLUTION 8: The AGM approves the amendment and supplement to the Charter of the Company according to Proposal No. 14/2026/TTr-HDQT dated April 17, 2026 of the Board of Directors.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 99.9302% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

9. RESOLUTION 9: The General Meeting of Shareholders fully authorizes the BOD and allows the BOD to authorize the Chairman of the BOD or other BOD members to review, decide, and organize the implementation of matters approved by the AGM, and to review and decide on other matters within the AGM's competence that arise and need to be resolved between two Annual General Meetings of Shareholders, and to perform relevant procedures as prescribed.

The contents of the resolutions and authorizations under the 2026 AGM resolutions take effect from the date of approval and are not limited in term of validity until the General Meeting of Shareholders issues another decision to replace them.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 99.9302% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

VI. Approval of the Meeting Minutes, Resolutions of the General Meeting of Shareholders

Mr. Chu Huy Tung – Member of the Meeting Secretariat presented the full text of the Meeting Minutes and the Resolution of the 2026 Annual General Meeting of Shareholders of the Corporation to the General Meeting for voting and approval.

General Meeting voting results:

Approved: 217.550.741 votes, representing to 100% of the votes cast at the meeting.

Disapproved: 0 votes, representing to 0% of the votes cast at the meeting.

Abstentions: 0 votes, representing to 0% of the votes cast at the meeting.

C. CLOSING OF THE GENERAL MEETING:

Mr. Nguyen Thai Dung – Chairperson of the Meeting delivered the closing speech.

The 2026 Annual General Meeting of Shareholders of Hanoi Trade Joint Stock Corporation ended at 10:00AM on the same day.

PRESIDIUM OF THE GENERAL MEETING



CHAIRPERSON

Nguyen Thai Dung

MEMBER

Duong Thi Lam

Meeting Secretariat

Head of the Committee

Luong Thi Khanh

Member

Chu Huy Tung



Ha Noi, date 17 month 04 year 2026

REPORT OF THE EXECUTIVE BOARD

**Results of production and business activities in 2025, directions and tasks for 2026
of Hanoi Trade Joint Stock Corporation**

Respectfully addressed to: The General Meeting of Shareholders of Hanoi Trade Joint Stock Corporation,

On behalf of the Executive Board, I would like to report to the shareholders on the results of the production and business activities of Hanoi Trade Joint Stock Corporation ("the Corporation" or "Hapro") in 2025 and the business plan for 2026 as follows:

I. GENERAL SITUATION:

Implementing the directions of the General Meeting of Shareholders at the 2025 annual general meeting of Hanoi Trade Joint Stock Corporation held on April 29, 2025, the Corporation actively promoted production and business activities in its core sectors of agricultural exports, handicrafts, and domestic trade. However, export business activities have not yet recovered, and revenue from this segment did not meet the planned target because in 2025 the world economy in general and the Vietnamese economy had not fully recovered after the pandemic, the Russia - Ukraine war and the tensions in the Gaza Strip,... in addition to the United States and many major economies increasing trade remedy measures. The Corporation continued to focus on domestic trade activities and the exploitation of commercial infrastructure, overcoming difficulties, and Hapro also achieved certain results for the 2025 fiscal year as follows:

II. RESULTS OF PRODUCTION AND BUSINESS ACTIVITIES IN 2025:

1. Results of implementation of economic indicators in 2025

No	Main indicators	Actual 2024	2025 Plan	Actual 2025	Comparison (%)	
					2025 Plan	Actual 2024
1	Export turnover (<i>million USD</i>)	1,72	7,07	2,22	31%	129%
2	Revenue from sales of goods and services provision (<i>billion VND</i>)	691,61	688,58	415,63	60%	60%
3	Profit before tax (<i>billion VND</i>)	(24,44)	2,25	(22,89)		
4	Total number of employees as of 31/12	310	305	299	98%	96%
5	Average income (<i>million VND/person/month</i>)	10,54	11,4	11,3	99%	107%

2. Assessment of the main business segments:

2.1. Regarding export business:

Year 2025 was a year in which the world economy had still not recovered, coupled with tense developments in geopolitical conflicts, ... Export activities were heavily affected because the war between Russia and Ukraine had not ended, and tensions in the Gaza Strip continued,... The global economy weakened, and spending cuts caused customer demand to decline.

Moreover, the United States and many major economies increased trade remedy measures. From April 2025, the United States applied a basic tariff rate of 10% and reciprocal tariffs of up to 46% on many groups of goods imported from Viet Nam.

The agricultural import policies of governments of various countries have also continuously changed, especially the application of tax policies, trade barriers, changes in the application of quality standards and quality control of imported goods, which will directly affect and create risks for the Corporation's exported goods.

Therefore, the export turnover and business results of this segment did not meet the planned targets.

- **Export turnover:** In 2025, the export turnover of the Corporation's parent company only reached 2,22 million USD. The main export items included: rice, handicrafts, phosphate fertilizer... continuing to play a leading role.

- **Main export markets:** Hapro has been and continues to affirm a strong brand presence in nearly 80 countries and territories around the world, concentrated in a number of regions such as: Europe, the Americas, the Middle East; Africa, Southeast Asia, West Asia..., contributing to export turnover growth.

The Corporation assesses that the global economic situation will continue to be difficult because the global economy has not fully recovered after the pandemic, in addition to wars among countries around the world continuing into 2026, which will directly affect export activities. In such a context, Hapro's leadership determined to continue maintaining stability in core business activities, focusing on promoting agricultural export business in a substantive, efficient, and capital-safe manner. Specific activities are as follows:

- + Focus on developing markets in Asia, America..., and further develop new export products.
- + Effectively capitalize on the benefits brought by new-generation free trade agreements such as CPTPP and EVFTA.
- + Actively participate in online trade promotion to find customers and expand markets.
- + Continue prioritizing direct export promotion activities through participation in specialized fairs for agricultural products, food, handicrafts...domestically.

Regularly capture market information and provide early warnings on issues arising that affect export activities such as importing-country policies, technical barriers, payment risks....;

2.2. Regarding domestic business and market development:

- From the first months of 2025, the Corporation focused on building a business program to serve Christmas, New Year, and the Lunar New Year of 2025 in a synchronized manner with business activities that have been maintained for many years while also implementing a number of new business activities suitable to market demand as well as the Corporation's orientation. The program took advantage of business promotion opportunities, contributing to serving the people in celebrating Tet safely and healthily, ensuring absolute safety for people, goods, and facilities, and creating conditions to promote the Corporation's products and brand image, as well as those of its member companies.

* **Goods stockpiling and price stabilization participation:** In 2025, although it had not yet been able to access the preferential loan support program for the Price Stabilization Program, the Corporation still proactively registered to participate in goods stockpiling using mobilized capital and the enterprise's own capital to stockpile goods for relief work, storms and floods, and price stabilization, with a total value of nearly 1,000 billion VND.

*** Development and improvement of the efficiency of domestic trade business operations:**

- The Corporation actively carried out restructuring and adjustment of the image and identity system of Haprofood/BRGMart retail locations and promoted restructuring and innovation in management methods for the operation of the domestic trade business network system.

- The supermarket/store chain under the chain Haprofood/BRGMart proactively implemented a series of activities demonstrating the responsibility of a major economic and commercial enterprise of the Capital in ensuring social welfare and responsibility to the community. Typical examples include the plan to stockpile and join hands with local authorities to fully supply essential goods to people at stabilized prices;...

III. IMPLEMENTATION OF A NUMBER OF WORK AREAS IN 2025:

1. External relations and trade promotion:

❖ Domestic market development:

- The Corporation continued to maintain relationships with associations and industry organizations such as the Vietnam Cashew Association, the Vietnam Coffee-Cocoa Association, the Vietnam Food Association, the Hanoi Business Association HBA, the VACOD Consumer Goods Development Association, the Vietnam Chamber of Commerce and Industry (VCCI), and newly joined the Vietnam Private Entrepreneurs Association from February 2025 ... Thereby, it helped the Corporation continue to maintain its position as a major trading-import-export enterprise of the Capital in particular and of Viet Nam in general.

- Continue participating in major trade promotion programs of the Hanoi Department of Industry and Trade such as Hanoi Promotion Month, the Price Stabilization Program..., and suitable domestic fairs, trade exchange, and trade promotion programs organized by the Trade Promotion Agency - Ministry of Industry and Trade... Thereby, helping the Corporation continue to maintain its position and increase opportunities in trade and import-export business throughout 2025.

❖ Foreign market development:

- The Corporation continued to regularly maintain and develop good relationships with the Ministry of Industry and Trade, the Ministry of Foreign Affairs, domestic and foreign trade promotion organizations, international organizations, foreign embassies in Viet Nam, and Vietnamese representative agencies abroad to support the Corporation's import-export business activities.

- The Corporation's direct trade promotion activities in foreign markets in 2025 such as participation in fairs and exhibitions, trade exchanges, customer visits...continued to be limited due to certain difficulties and fluctuations in markets and customers. Nevertheless, the Corporation still regularly kept in contact with Vietnamese Embassies/Trade Offices in various countries to update the world market situation and seek partner customers interested in the Corporation's export products.

- In addition, the Corporation continued to receive and work with a number of Vietnamese Ambassadors and Commercial Counselors abroad and some foreign Ambassadors and Commercial Counselors in Viet Nam; international delegations from Japan, Malaysia, France, Denmark ... coming to work at the Corporation and its member units to discuss possibilities for cooperation in the import-export of goods.

- Support the Group in sourcing imported food and consumer goods for Viet Nam such as agricultural food products and consumer goods from Korea, Brazil, Hong Kong...

2. Brand management and Marketing:

- The Corporation has continued and is continuing to build a corporate culture model with its own identity; orienting actions according to each year's motto, promoting the value of the Hapro brand as a prestigious export brand of Viet Nam

- Enhance professionalism in standardizing and identifying the Corporation's brand and those of its member companies and affiliated units.

- Actively apply modern applications of technology, the internet, and social networks to branding, communications, and marketing activities.

Brand awards achieved in 2025 elevating the Hapro brand:

- In 2025, the Corporation was voted "Vietnamese Goods Loved by Consumers – TOP 2" under the program of the Hanoi Department of Industry and Trade for the Hapro ST25 Rice product of Hapro Dong Thap branch

- Top 10 Green – Sustainable Products and Services 2025 honored by Vietnam Economic Times.
- The title “Enterprise for Sustainable Socio-Economic Development 2025” honored by the Rural Industry Magazine in coordination with the Institute of Law on Environment and Sustainable Development.

3. Investment and commercial infrastructure management:

- Review, classify, develop production and business plans, complete legal procedures associated with each location; at the same time study and propose plans for handling and new exploitation of locations whose exploitation has not been effective.

- Continue carrying out investment preparation work and implementing investment in several projects of the Corporation, while also reviewing a number of ongoing projects to develop a plan for continued investment after the Corporation's equitization.

IV. DIRECTIONS AND TASKS FOR 2026:

1. Assessment and evaluation of the situation of the joint-stock Corporation in 2026:

In 2026, the Parent Company - the Corporation will need to concentrate all efforts on developing production and business activities, with the profit target as the central focus. Therefore, the units must identify their specific objectives and tasks, maximize their potential to ensure the completion of the set targets.

2. Key tasks for 2026:

2.1. Assign the 2026 Budget plan and production and business plan by preparing the plan in detail for each department, each unit, each business location, each product category or specific business field, and in 2026 the overall business results of the entire Corporation shall make a breakthrough, with the profit target as the focus.

2.2. Thoroughly and resolutely implement the directives, orientations, and instructions of the Corporation's Board of Directors.

2.3. Promote domestic commercial business activities:

- Continue to develop and implement a plan to innovate retail commercial business operations and carry out system restructuring. Standardize the image and branding identity of the Corporation's retail locations, with attention to developing the online business segment.

- Focus on deploying business activities during Christmas, New Year, and the Lunar New Year of Binh Ngo 2026: for domestic commercial business units to develop detailed plans on service product sets, revenue plans, and implementation plans for marketing programs and brand promotion... in order to maximize business opportunities.

2.4. Strengthen and promote exports:

- Implement the restructuring of the Corporation's export operations in a streamlined, efficient, and focused direction.

- Continue implementing solutions to create a strong breakthrough for the export business segment: increase export turnover, expand markets, develop additional new export items, improve export profit efficiency, and ensure capital safety.

- Continue to promote trade promotion programs with domestic and foreign partners to boost business, especially export business.

2.5. Review and submit to the Board of Directors for approval the plan to restructure the Corporation's financial investments.

2.6. Properly manage the commercial infrastructure network to improve exploitation efficiency for the Corporation.

2.7. Maximize the collection of financial resources to improve efficiency for the Corporation.

- Revenue from sales of goods and rendering of services	: 506,02 billion VND
- Export turnover	: 4,07 million USD
- Profit before tax	: 3,6 billion VND

Best regards



TY
NỘI
IÂN
P. HÀ NỘI

**REPORT ON CORPORATE GOVERNANCE AND THE PERFORMANCE OF THE
BOARD OF DIRECTORS IN 2025, OPERATING PLAN FOR 2026**

To: The General Meeting of Shareholders of Hanoi Trade Joint Stock Corporation

The Board of Directors ("BOD") of Hanoi Trade Joint Stock Corporation ("Hapro" or "the Corporation") respectfully submits to the General Meeting of Shareholders ("GMS") on the governance and performance of the BOD in 2025 and the BOD's operating plan for 2026, as follows:

I. MEMBER OF THE BOARD OF DIRECTORS

The current BOD of the Corporation consists of 03 members:

1. Mr. Nguyen Thai Dung : Chairman of the Board of Directors.
2. Ms. Tran Thi Tuyet Nhung : Member of the Board of Directors.
3. Ms. Tran Hue Linh : Member of the Board of Directors.

II. REPORT ON THE PERFORMANCE OF THE BOD IN 2025

1. Assessment of the Corporation's business performance in 2025

In implementing the tasks assigned by the GMS for 2025, the Board of Directors has implemented activities in accordance with the Corporation's Charter, complied with the Enterprises Law and current laws to support and accompany the Board of Management in efforts to gradually overcome difficulties and complex fluctuations caused by the impact of the global economy in general and the fact that the Vietnamese economy has not fully recovered after the Covid-19 pandemic. The Corporation achieved certain results for the 2025 fiscal year, specifically as follows:

No.	Key indicators	Actual 2024	2025 Plan	Actual 2025	Comparison (%)	
					2025 Plan	Actual 2024
1	Export turnover (<i>million USD</i>)	1,72	7,07	2,22	31%	129%
2	Revenue from sales and services provision (<i>billion VND</i>)	691,61	688,58	415,63	60%	60%
3	Profit before tax (<i>billion VND</i>)	(24,44)	2,25	(22,89)		
4	Total number of employees as of December 31	310	305	299	98%	96%
5	Average income (<i>million VND/person/month</i>)	10,54	11,4	11,3	99%	107%

2. Summary Report on the activities of the Board of Directors of the Corporation:

- Implementing the tasks assigned by the GMS in 2025, the BOD has carried out activities in accordance with the Corporation's Charter, complied with the Enterprises Law, and applicable law.
- In 2025, the BOD successfully organized the Annual General Meeting of Shareholders on April 29, 2025.

- The BOD consistently followed and maintained regular meetings, including direct meetings, online meetings, and obtaining written opinions from BOD members regarding direction, strategic orientation, investment, production and business operations of the Corporation; The BOD issued Resolutions/Decisions within its authority, in accordance with the Corporation's Charter and legal regulations, with unanimous approval from all members. All BOD meetings or the collection of written opinions from BOD members were conducted in the proper order and procedures, with the participation of the Board of Management, the Board of Supervisors, and the Chief Accountant of the Corporation. The discussion and voting to approve the BOD's resolutions/decisions were carried out in accordance with the Enterprises Law and the Corporation's Charter.
- The Chairman of the BOD performed duties in accordance with the Enterprises Law, the Corporation's Charter, and the BOD's regulations; directed the management and supervision of the Board of Management in implementing the BOD's resolutions.
- The BOD members performed their duties and made positive contributions in the process of reviewing, developing, and improving the Corporation's internal governance regulations system, and together with the BOD participated in managing and supervising the Corporation's business operations. BOD members attended fully and contributed serious and effective opinions, on that basis enabling the BOD to make decisions, orientations, and strategies in production and business associated with actual conditions.
- In 2025, the BOD passed 15 Resolutions/Decisions, including the following main contents:
 - Providing loans to Hanoi Trade Infrastructure Development Investment Joint Stock Company;
 - Changes in personnel holding the positions of Chief Accountant, General Director, and legal representative of the Corporation;
 - Changing in personnel holding the position of Director at Hapro Import-Export One Member Limited Liability Company;
 - Changing in authorized representatives of contributed capital and participation in the BOD at companies in which the Corporation has capital contributions;
 - Registering to purchase shares in the offering of 4,390,000 shares to existing shareholders to increase the charter capital of Hanoi Trade Infrastructure Development Investment Joint Stock Company;
 - Approving the designation of the Corporation's account holder;
 - Registering to purchase the shares entitled to be purchased in the share offering to increase the charter capital of Toan Cau Real Estate Group;
 - Convening and organizing the 2025 Annual General Meeting of Shareholders;
 - Selecting Nhan Tam Viet Auditing Company Limited as the entity to audit the Corporation's separate financial statements and consolidated financial statements for 2025;
 - Adjusting the delegation of authority of the Chairman of the BOD, the Board of Management, and heads of the Corporation's units;
 - Receiving the transfer of a shareholder's shares in Hai Duong Technology Products Joint Stock Company;
 - Other matters within the authority of the BOD.

- In 2025, the Corporation carried out information disclosure, governance reporting, and annual reporting in accordance with regulations, ensuring that operational information was public and transparent, protecting the interests of the Corporation and shareholders.

3. Report on remuneration, operating expenses, and other benefits of the Board of Directors and each member of the Board of Directors:

- In implementation of the Resolution of the 2025 Annual General Meeting of Shareholders, the Corporation has paid remuneration to members of the Board of Directors in accordance with the Charter and current legal documents, specifically as follows:
- Total remuneration of the BOD including PIT in 2025 was 143,000,000 VND (including 12 months and 01 month of remuneration on the occasion of the Lunar New Year), of which:
 - Chairman of the BOD: 5,000,000 VND/month.
 - BOD member: 3,000,000 VND/person/month.

4. Report on transactions between the company, subsidiaries, companies in which the public company holds control of over 50% of charter capital and members of the Board of Directors and their related persons; transactions between the company and companies in which a member of the Board of Directors is a founding member or an enterprise manager within the most recent 03 years prior to the transaction time:

- The list of related persons and related interests has been fully and periodically notified by the Corporation in the corporate governance report in accordance with the law;
- Transactions arising in 2025 between the Corporation and related parties have been updated in the audited Financial Statements for the fiscal year ended December 31, 2025.

III. SUPERVISION RESULTS OF THE BOD OVER THE BOARD OF MANAGEMENT OF THE CORPORATION

- In 2025, the Board of Directors seriously carried out direction and supervision while accompanying the activities of the Board of Management. In order to ensure that the Company's production and business activities were not interrupted and complied with the Charter, the Company's internal Rules/Regulations, and legal regulations, the BOD appointed representatives to attend meetings related to policy planning and implementation of production and business plans with a view to making decisions and solutions to resolve the Board of Management's difficulties.
- The BOD directed the Board of Management to implement and complete the audit for fiscal year 2025 and disclose information in accordance with the law.
- The BOD directly and promptly directed the Board of Management to ensure the implementation of tasks and the performance of the Company's operational management functions in accordance with the law, the Company's Charter, and the Resolutions of the Board of Directors and the General Meeting of Shareholders; to develop and implement production, business, and investment functions and tasks in 2025 within the assigned authority. The General Director regularly reported to the Board of Directors on the Company's business situation and the Company's operating plans and organizational structure.
- The BOD promptly handled and resolved difficulties and obstacles in production and business activities and other matters within its authority; creating favorable conditions to support the General Director in business operations to bring about overall efficiency for the Corporation.
- **General assessment:** The Board of Management, managers, and departments, divisions, and offices within the Corporation are competent and highly responsible individuals who comply

with and properly implement the resolutions of the GMS and the BOD; organize, direct, and manage the Corporation's activities in accordance with the set orientation and 2025 business plan. However, due to the impact of the Russia - Ukraine war and the tense conflict in the Gaza Strip,... together with the United States and many major economies increasing trade defense measures and many objective factors, the 2025 business results did not achieve the planned targets. It is expected that in 2026, the Corporation's Board of Management will need to make maximum efforts to ensure safe and effective production and business activities, restructure, and promote the Corporation's production and business activities.

IV. OPERATION PLAN FOR 2026 OF THE BOARD OF DIRECTORS:

1. Business targets and plan for 2026:

The business plan targets for 2026 are specifically formulated as follows:

- Revenue from sales and services provision : 506,02 billion VND.
- Export turnover : 4,07 million USD.
- Profit before tax : 3,6 billion VND.

2. Implementation plan and solutions in 2026:

- Direction and supervision of the Board of Management:
 - + Maintain and promote domestic commercial business activities, improve business efficiency, and review and develop a chain development business model on the basis of the business location system and main business sectors currently undertaken by the Corporation;
 - + Review, amend, and improve the Corporation's internal management regulations/rules.
 - + Promote export business activities, accelerate trade promotion programs with domestic and foreign partners to boost business, especially export business.
 - + Seriously implement the resolutions and decisions of the BOD and the GMS.
- Develop plans and schedules for arranging and restructuring investment capital, improving the operational efficiency of the Corporation's member units in which the Corporation holds a majority stake, in line with the Corporation's goals and strategic orientation.
- Strengthen debt collection to ensure a stable cash inflow to meet working capital needs for production and business activities.
- Review and continue implementing ongoing investment projects to develop plans to improve the efficiency of the Corporation's investment activities; ensure compliance with legal regulations in investment and procurement activities so as not to cause waste or loss of funds when implementing investment projects.
- Review and formulate investment plans for the construction and operation of the Corporation's business locations in alignment with the Corporation's business plan.
- Continue directing and implementing contents related to internal audit and financial supervision for the Corporation and companies in which the Corporation has contributed capital.
- Manage all activities associated with assessing expected benefits, costs, risks, and control measures.
- Policy on divesting from the Corporation's ineffective financial investments: As of December 31, 2025, the Corporation owns 30 financial investments, including a number of ineffective investments. The Board of Directors respectfully submits to the General Meeting of Shareholders for approval the policy on divesting from ineffective financial investments and

assigning the Board of Directors to organize the implementation of divestment in accordance with the Corporation's regulations and the law.

- Policy on restructuring the Corporation's operations:
- + The Board of Directors respectfully submits to the General Meeting of Shareholders for approval the policy on restructuring the implementation and execution of the Thuan An Industrial Cluster Project, Thuan An Commune, Hanoi City of the Corporation by establishing an independent legal entity.
- + The General Meeting of Shareholders authorizes the Board of Directors in full to review, approve, and decide on the restructuring plan and scheme and to carry out the necessary tasks and procedures to implement the restructuring scheme that brings economic efficiency to the Company and its shareholders.
- Other contents falling under the authority of the Board of Directors.

Above is the report on the activities of the Board of Directors of Hanoi Trade Joint Stock Corporation, respectfully submitted to the General Meeting of Shareholders for consideration and approval.

The Board of Directors highly appreciates and sincerely thanks our valued shareholders for their support, as well as the efforts and contributions of the Board of Management, managers, and all officers and employees of the Corporation, and the support of authorities and departments, which helped the Corporation overcome difficulties in 2025.

We extend our best wishes for good health to all shareholders and wish the 2026 Annual General Meeting of Hanoi Trade Joint Stock Corporation great success.

Best regards

ON BEHALF OF THE BOARD
OF DIRECTORS



NGUYEN THAI DUNG



REPORT OF THE BOARD OF SUPERVISORS

Respectfully submitted to: Annual General Meeting of Shareholders 2026

- Pursuant to the Law on Enterprises No. 59/2020/QH14 dated June 17, 2020;
- Pursuant to the Charter on organization and operation of Hanoi Trade Joint Stock Corporation;
- Pursuant to the powers and responsibilities of the Board of Supervisors as prescribed in the Charter on Organization and Operation of Hanoi Trade Joint Stock Corporation;
- Pursuant to the operating situation of Hanoi Trade Joint Stock Corporation, the reports of the Board of Directors, the Board of Management, and the operating situation of the Board of Supervisors in 2025;
- Pursuant to the 2025 financial statements of the Corporation for the financial year from January 01, 2025 to December 31, 2025 as audited by Nhan Tam Viet Auditing Company Limited;
- Pursuant to the Resolution of the 2025 Annual General Meeting of Shareholders of Hanoi Trade Joint Stock Corporation dated April 29, 2025.

The Board of Supervisors of Hanoi Trade Joint Stock Corporation ("Corporation/HATCORP") respectfully reports to the General Meeting of Shareholders ("GMS") the following main contents:

I. ACTIVITIES OF THE BOARD OF SUPERVISORS IN 2025

1. Meetings and activities of the Board of Supervisors in 2025:

In 2025, the Board of Supervisors supervised the activities of the BOD and the Board of Management, and inspected the Corporation's production, business, and investment activities. The key activities carried out by the Board of Supervisors were as follows:

- Supervising the implementation of the 2025 production and business targets under the Resolution of the 2025 Annual General Meeting of Shareholders.
- Supervising the activities of the Board of Directors and the management and administration work of the Board of Management.
- Supervising compliance with State laws and regulations.
- Periodically reviewing the production and business operation situation at the Corporation according to the working program of the Board of Supervisors .
- Appraising the Corporation's financial statements and governance reports, providing comments to help the Corporation make timely corrections, ensuring that the reports are prepared in accordance with regulations and truly and fairly reflect the Corporation's financial position and business performance.
- Participating in BOD meetings and Board of Management briefing meetings to grasp the business operation situation and provide timely comments.

The inspection and supervision work of the members of the Board of Supervisors was carried out continuously and systematically in order to promptly capture the Corporation's activities, thereby

helping the unit detect and remedy shortcomings in the management, administration, and internal control systems.

2. Remuneration of the Board of Supervisors in 2025:

The Board of Supervisors operates with 03 members, including the Head and 02 members. All members of the Board of Supervisors work on a part-time basis and receive remuneration.

The 2025 remuneration level of the Board of Supervisors was approved by the General Meeting of Shareholders, specifically:

- Head of the Board of Supervisors : 3,000,000 VND/person/month
- Member of the Board of Supervisors : 1,000,000 VND/person/month

Expenses related to the activities of the Board of Supervisors are implemented in accordance with the Corporation's regulations and internal rules with the objective of thrift and efficiency.

II. ASSESSMENT OF 2025 PRODUCTION AND BUSINESS RESULTS

1. Summary of the financial position of Hanoi Trade Joint Stock Corporation (Parent Company) as follows:

(Unit: VND billion)

No	Indicator	December 31, 2025	January 01, 2025	Difference	% Change
		(1)	(2)	(3)=(1)-(2)	(4)=(3)/(2)
A	Total assets	2.986,01	3.049,14	(63,13)	-2%
1	Current assets	1.061,93	1.181,61	(119,68)	-10%
2	Non-current assets	1.924,08	1.867,52	56,55	3%
B	Total capital sources	2.986,01	3.049,14	(63,13)	-2%
1	Liabilities	793,08	833,32	(40,24)	-5%
2	Equity	2.192,93	2.215,82	(22,89)	-1%

- Total assets of the Corporation as at December 31, 2025 were 2.986,01 billion VND, a decrease of 63,13 billion VND (~2%) compared to the beginning of the year; as at 31/12/2025, the balance of Current assets was 1.061,93 billion VND, down 119,68 billion VND (~10%) compared to the beginning of the year, while Non-current assets were 1.924,08 billion VND, up 56,55 billion VND (~3%) compared to the beginning of the year.

- Total capital sources of the Corporation as at December 31, 2025 were 2.986,01 billion VND, a decrease of 63,13 billion VND (~2%) compared to the beginning of the year; as at 31/12/2025, the balance of Liabilities was 793,08 billion VND, down 40,24 billion VND (~5%) compared to the beginning of the year, and Equity was 2.192,93 billion VND, down 22,89 billion VND (~1%) compared to the beginning of the year.

2. Assessment of 2025 business performance – Parent Company

Unit: VND billion

No	Indicator	Actual 2025	Actual 2024	Difference	% Change
A	B	(1)	(2)	(3) = (1)-(2)	(4) = (3)/(2)
1	Export turnover (Million USD)	2,22	1,72	0,50	29%
2	Net revenue	415,64	691,61	(275,98)	-40%
3	Profit before tax	(22,89)	(24,44)	Reduced loss	

- The Corporation's 2025 business results changed compared to 2024. Specifically:

- Export turnover in 2025 was 2,22 million USD, up 29% compared to the previous year;
- Net revenue reached 415,64 billion VND, down 40% compared to the previous year;
- Loss before tax was (22,89) billion VND. The main reason was that the Corporation made provisions for receivable and investment losses. In addition, the world economy has still not recovered, together with escalating developments in political conflicts; moreover, the

US and many major economies have increased trade remedy measures (imposing base tariffs and reciprocal tariffs on many groups of goods imported from Viet Nam)... inefficient activities in 2025 included import-export, wholesale and retail, and other services.

Reasons why the Corporation failed to meet the financial targets:

- Since equitization, the Corporation has always identified export business as the key area in its production and business activities. However, due to the fact that the world economy has still not recovered, the tense developments of the war between Russia and Ukraine, the conflict in the Gaza Strip,... HATCORP's export turnover in 2025 did not meet the set plan.

3. Summary of the consolidated financial position and business performance of the Corporation

Unit: VND billion

No.	Indicator	December 31, 2025	January 01, 2025	Difference	% Change
		(1)	(2)	(3)=(1)-(2)	(4)=(3)/(2)
A	Total assets	3.046,07	3.121,83	(75,76)	-2%
1	Current assets	963,15	1.043,48	(80,33)	-8%
2	Non-current assets	2.082,92	2.078,35	4,57	0,2%
B	Total capital sources	3.046,07	3.121,83	(75,76)	-2%
1	Liabilities	873,68	908,02	(34,34)	-4%
2	Equity	2.172,39	2.213,81	(41,42)	-2%

Total assets as at December 31, 2025 were 3.046,07 billion VND, a decrease of 75,76 billion VND (~2%) compared to the beginning of the year; as at 31/12/2025, the balance of Current assets was 963,15 billion VND, down 80,33 billion VND (~8%) compared to the beginning of the year, while Non-current assets were 2.082,92 billion VND, up 4,57 billion VND (~0,2%) compared to the beginning of the year.

Total capital sources as at December 31, 2025 were 3.046,07 billion VND, a decrease of 75,76 billion VND (~2%) compared to the beginning of the year; as at 31/12/2025, the balance of Liabilities was 873,68 billion VND, down 34,34 billion VND compared to the beginning of the year (~4%), and Equity was 2.172,39 billion VND, down 41,42 billion VND (~2%) compared to the beginning of the year.

Unit: VND billion

No	Indicator	Actual 2025	Actual 2024	Difference	% Change
		(1)	(2)	(3)=(1)-(2)	(4)=(3)/(2)
1	Net revenue from main production and business activities	444,78	725,85	(281,07)	-39%
2	Gross profit	119,03	372,41	(253,38)	-68%
3	Profit before tax	(35,67)	(27,11)	Reduced loss	

Compared to the 2024 business results, the loss before tax was 35,67 billion VND. The main reason was that the parent company recorded a loss before tax of 22,89 billion VND as presented in Section 2.

4. Appraisal of the Corporation's financial statements and accounting books for 2025

- The Parent Company's financial statements - the Corporation's financial statements, and the Corporation's consolidated financial statements for the financial year from January 01, 2025 to December 31, 2025 were audited by Nhan Tam Viet Auditing LLC with a qualified audit opinion.
- The recording, opening of accounting books, and classification of economic contents were carried out in accordance with Vietnamese accounting standards and current regulations.

III. COMPLIANCE WITH THE PROVISIONS OF THE CORPORATION'S CHARTER, RESOLUTIONS OF THE GENERAL MEETING OF SHAREHOLDERS, AND STATE LAW

The Board of Supervisors assesses that the Corporation's activities in 2025 complied with current laws and regulations. The implementation of the resolutions of the GMS and the BOD was also closely supervised to ensure compliance with the prescribed regulations. Within its powers and responsibilities, the Board of Supervisors assesses that the BOD, the Executive Board and related departments did not commit any major violations affecting the Corporation's operations.

IV. SUPERVISION RESULTS FOR THE BOD AND THE EXECUTIVE BOARD

- The resolutions of the BOD were issued in compliance with the BOD's authority, and the contents of these resolutions complied with the resolutions of the General Meeting of Shareholders, the Enterprises Law, the Corporation's Charter, and other legal regulations.
- The BOD held periodic and extraordinary meetings chaired by the Chairman of the BOD, and regularly invited the Board of Supervisors to participate in meetings for implementing the resolutions of the General Meeting of Shareholders; discussing and resolving important issues and settling difficulties in business operations.
- The Board of Supervisors acknowledges that the BOD and the Executive Board have fully performed their management responsibilities in compliance with the Enterprises Law, the Corporation's Charter, the resolutions of the General Meeting of Shareholders, and other legal regulations.

V. ASSESSMENT OF COORDINATION BETWEEN THE BOARD OF SUPERVISORS , THE BOD, THE EXECUTIVE BOARD AND SHAREHOLDERS

- In 2025, the Board of Supervisors received close coordination from the BOD, the Board of Management, and managerial staff. Most comments and recommendations of The Board of Supervisors regarding the activities of the BOD and HATCORP's Board of Management were acknowledged for adjustment during the management and administration of HATCORP.
- The Board of Supervisors received full information, reports, and documents necessary for inspection and supervision work, and personnel were assigned to work with the Board of Supervisors upon request. The close coordination between the Board of Supervisors , the BOD, and the Board of Management contributed to strengthening the management and use of capital and assets, and to preserving and developing HATCORP's capital.

VI. RECOMMENDATIONS

To successfully fulfill the tasks in 2026 and improve the operational efficiency of the Corporation, the Board of Supervisors proposes and recommends the following:

- The Corporation needs to make greater efforts in its business operations to deliver higher efficiency, commensurate with the scale and Hapro brand.
- Synchronously implement multiple solutions to fulfill the 2026 business plan targets in accordance with the GMS Resolution; organize regular monitoring and evaluation.
- Strengthen the management, control, and recovery of receivables, especially overdue receivables, to avoid the risk of capital loss.
- The Board of Directors and the Board of Management should continue to refine and implement restructuring plans, reorganize the management apparatus and personnel of departments and branches in a streamlined and efficient direction; improve the quality of risk governance and promote business efficiency.
- The Corporation needs to prepare a plan to restructure its investment portfolio and formulate plans to liquidate long-term loss-making investments.
- Have a plan for divestment at inefficiently operating units.

VII. INSPECTION AND SUPERVISION PLAN OF THE BOARD OF SUPERVISORS IN 2026

- Supervise compliance with legal regulations and the Corporation's Charter, the implementation of the GMS Resolution, and the implementation of resolutions, decisions, and directives of the Board of Directors.
- Conduct inspection and supervision of the management and administration work of the Board of Directors and the Executive Board in accordance with the Corporation's Charter.
- Supervise and evaluate the implementation of the business plan, investment projects, and asset exploitation in 2026.
- Appraise the Corporation's quarterly and annual financial statements. Analyze and assess the Corporation's financial situation and the management and use of capital.
- Inspect and assess the effectiveness and efficiency of the Corporation's internal control system, internal audit, risk management, and early warning system; supervise and inspect the implementation of cost-cutting measures.
- Closely coordinate with the Board of Directors, the Executive Board, and departments/divisions and affiliated units to implement, inspect, and supervise production and business activities at the Corporation more effectively.

Above is the report content to the General Meeting of Shareholders on the 2025 activities and the 2026 plan of the Board of Supervisors of Hanoi Trade Joint Stock Corporation. We sincerely hope to continue receiving the support of our valued shareholders and the Board of Directors, as well as the cooperation and close coordination of the Executive Board and the professional departments/divisions within the Corporation.

Best regards

ON BEHALF OF THE BOARD OF
SUPERVISORS
HEAD OF THE BOARD



NGUYEN HONG HAI



No.: 11/2026/TTr-HĐQT

Hanoi, April 17th, 2026

PROPOSAL

*(Ref: Approval of Remuneration of the
Board of Directors and Inspection Committee of 2025 and plan for 2026)*

**Propose to: THE GENERAL MEETING OF SHAREHOLDER
HANOI TRADE JOINT STOCK CORPORATION**

- Pursuant to Law on Enterprise 2020;
- Pursuant to the Charter of Hanoi Trade Joint Stock Corporation ("Company");
- Pursuant to BOD resolution No. 08/2026/NQ-HĐQT dated on 17/03/2026 regarding plan for annual General Meeting of Shareholders 2026.
- Pursuant to the result of business activities of 2025 and plan for business activities of 2026 of the Company.

The Board of Directors of the Company proposes the annual General Meeting of Shareholders 2026 to approve Remuneration of the Board of Directors ("BOD"), Inspection Committee ("IC") of 2025 and plan for 2026 as follow:

I. Approving the BOD and IC's remuneration of 2025 (from January 1st 2025 to December 31st 2025 and 01 month remuneration for Lunar New Year): 208,000,000 VND (including personal tax income), detailed as follow:

- Total remuneration of BOD 2025: 143,000,000 VND
- Total remuneration of IC 2025: 65,000,000 VND

II. Plan of BOD and IC's remuneration for 2026 (from January 1st 2026 to December 31st 2026 and 01 month remuneration for Lunar New Year) as follows:

1. BOD:

- + Chairman of BOD: 5,000,000 VND/month
- + Members of BOD: 3,000,000 VND/member/month

2. IC:

- + Head of IC: 3,000,000 VND/month
- + Member of IC: 1,000,000 VND/member/month

Propose to the General Meeting of Shareholders to consider, approve.

Recipient:

- As Propose to;
- BOD, BOM, IC;
- Filling.

**ON BEHALF OF THE BOD
CHAIRMAN OF THE BOD**


TỔNG CÔNG TY
THƯƠNG MẠI HÀ NỘI
CÔNG TY CỔ PHẦN

NGUYEN THAI DUNG

PROPOSAL

(Ref: Dividend distribution for 2025)

**Propose to: THE GENERAL MEETING OF SHAREHOLDER
HANOI TRADE JOINT STOCK CORPORATION**

- Pursuant to the Charter of Hanoi Trade Joint Stock Corporation ("Company");
- Pursuant to BOD resolution No. 08/2026/NQ-HĐQT dated on 17/03/2026 regarding plan for annual General Meeting of Shareholders 2026.
- Pursuant to audited Financial Statement 2025.

Business results of 2025 of the Company at the date of December 31st 2025, detailed as follows:

- Total profit after corporate income tax 2025: **(22.888.575.712)VND.**
- Remaining undistributed Profit after corporate income tax: **(39.989.321.541)VND.**

Due to the loss in the Company's business results in 2025, there is no profit left to distributed funds and pay dividends to shareholders. Therefore, the Company's Board of Directors respectfully submits to the General Meeting of Shareholders for approval of not distributing the funds and paying dividends to shareholders in 2025.

Respectfully submitted to the General Meeting of Shareholders to obtain approval.

Recipient:

- As Propose to;
- BOD, BOM, IC;
- Filling.

**ON BEHALF OF THE BOARD OF DIRECTOR
CHAIRMAN OF THE BOARD OF DIRECTOR**


NGUYEN THAI DUNG

Hanoi, April 17, 2026

No.: 13/2026/TTr-HĐQT

PROPOSAL

(Ref: Selection of Auditor Company to audit the Financial Statements 2026)

Propose to: THE GENERAL MEETING OF SHAREHOLDER
HANOI TRADE JOINT STOCK CORPORATION

- Pursuant to Law on Enterprise 2020;
- Pursuant to the Charter of Hanoi Trade Joint Stock Corporation ("Company");
- Pursuant to BOD resolution No. 08/2026/NQ-HĐQT dated on 17/03/2026 regarding plan for annual General Meeting of Shareholders 2025;
- Pursuant to actual operating of the Company.

The Inspection Committee of the Company propose to the General Meeting of Shareholder ("GMS") to approve the Selection of Auditor Company to audit the Financial Statements 2026 as follows:

1. Criteria for selecting an auditing company:

- A reputable independent auditing company with highly qualified experts and auditors with extensive experience in auditing financial statements in the field of production and business, in accordance with the provisions of Vietnam accounting standards (VAS), the Vietnamese Enterprise Accounting Regime and International Financial Reporting Standards (IFRS);
- No conflict of interest when auditing financial statements for the Corporation;
- Qualified to audit according to applicable law.
- Appropriate fees and ensuring the principle of competition.

2. The Inspection Committee's proposal:

With the above selection criteria, the Inspection Committee respectfully submits to the GMS for approval the authorization for the Board of Directors to decide on the selection of an independent auditor after receiving the opinion of the Inspection Committee to conduct the audit of the 2026 Financial Statements of the Company in accordance with the applicable law. Assign the Legal Representative of the Company to sign an audit contract with the selected auditing company.

Respectfully submit to the General Meeting of Shareholders for approval.

Recipient:

- As Propose to;
- BOD, IC, BOM;
- Filling.

**ON BEHALF OF
THE INSPECTION COMMITTEE
Head of Inspection Committee**


TỔNG CÔNG TY
THƯƠNG MẠI HÀ NỘI
CÔNG TY CỔ PHẦN
NGUYỄN HỒNG HAI
QUẬN KIỂM - TP. HÀ NỘI

No.: *11*../2026/TTr-HDQT

Hanoi, day *17* month *4* year 2026

PROPOSAL

THE 2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

(Re: Amendment and supplementation of the Charter on Organization and Operation of the Corporation)

Respectfully submitted to: **THE GENERAL MEETING OF SHAREHOLDERS
HANOI TRADE JOINT STOCK CORPORATION**

- Pursuant to the Law on Enterprises No. 59/2020/QH14 passed by the National Assembly on June 17, 2020; amended and supplemented by Law No. 03/2022/QH15 dated January 11, 2022; Law No. 76/2025/QH15 dated June 17, 2025 and guiding documents for implementation;
- Pursuant to the Law on Securities No. 54/2019/QH14 passed by the National Assembly of the Socialist Republic of Viet Nam on November 26, 2019; amended and supplemented by Law No. 56/2024/QH15 promulgated on November 29, 2024 and related guiding documents for implementation;
- Pursuant to the Charter on Organization and Operation of Hanoi Trade Joint Stock Corporation ("Corporation");
- Pursuant to the Board of Directors' Resolution No. 08/2026/NQ-HDQT dated March 17, 2026 on the plan to organize the 2026 Annual General Meeting of Shareholders;
- Considering the actual situation of the Corporation.

The Board of Directors of the Corporation respectfully submits to the General Meeting of Shareholders for approval the contents amending the Charter on Organization and Operation of the Corporation as follows:

1. To amend and supplement Clause 1 - Article 4 of the Charter on Organization and Operation of the Corporation regarding the business lines as follows:

"Article 4. Business lines and operational objectives of the Corporation

1. The business lines of Corporation: The business lines of the Corporation shall be updated, amended, and supplemented in accordance with the General Meeting of Shareholders and legal regulations from time to time. The Corporation's business lines shall be recorded and applied according to the detailed list after being recorded by the Business Registration Authority or other competent authorities in the National Enterprise Registration Database and published on the National Business Registration Portal from time to time.

2. To amend Clause 3 - Article 2 of the Charter on organization and operation of the Corporation regarding the address of the head office as follows (due to changes in administrative boundaries):

"Article 2. Name, form, head office, branches, representative offices, business locations, and operating term of the Corporation

3. Registered office of the Corporation:

- Head office address: No. 38 – 40, Le Thai To Street, Hoan Kiem Ward, Hanoi City, Vietnam.”

3. The General Meeting of Shareholders assigns and authorizes the Chairman of the Board of Directors of the Corporation to:

- Carry out procedures related to changes in business registration at competent State authorities, including adjustment of detailed contents within the scope of industry codes and business lines approved by the GMS in this submission.
- Review, finalize, and promulgate the Appendix on amendment and supplementation or the full text of the Charter on Organization and Operation of the Corporation.

Respectfully submitted to the General Meeting of Shareholders for consideration and approval.

Recipients:

- *As respectfully addressed above;*
- *CBTT website, CIMS;*
- *BOD; BOS.*
- *Archived at the Administration Office.*

**ON BEHALF OF
THE BOARD OF DIRECTORS
CHAIRMAN OF
THE BOARD OF DIRECTORS**


TỔNG CÔNG TY
THƯƠNG MẠI HÀ NỘI
CÔNG TY CỔ PHẦN
HOÀN KIỆM HÀ NỘI
Nguyễn Thái Dung